

Financial Statements

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October 2020 YTD Thru October 2020

Marin Tennis Club Profit & Loss Month & YTD (Cafe & Events Excluded) October 2020

	Oct 20	Jan - Oct 20	% of Incom
Ordinary Income/Expense			
Income			
5000 · Member Dues & Fees			
5010 · Family	20,371	198,771	26.8
5011 · Single	46,931	462,854	61.8
5019 · Other Dues	1,470	12,108	1.9
5050 · Member Fees	1,055	5,979	1.4
Total 5000 · Member Dues & Fees	69,827	679,712	91.9
5200 · Merchandise Sales and Services	1,003	6,265	1.3
5700 · Programs			
5701 · Court and Clubhouse Rental			
5701.4 · Court Rental to Pros	4,970	20,510	6.5
5702 · Marin Academy -	168	6,667	0.2
Total 5701 · Court and Clubhouse Rental	5,138	27,177	6.8
5706 · USTA Participation Fees	-	120	0.0
5715 · Marin League	-	-	0.0
Total 5700 · Programs	5,138	27,297	6.8
Total Income	75,968	713,274	100.0
Cost of Goods Sold			
6000 · Direct Costs	145	4,360	0.2
6200 · Merchandise COGS	502	3,727	0.7
6700 · Programs Direct Costs	294	2,074	0.4
Total COGS	941	10,160	1.2
Gross Profit	75,027	703,113	98.8
Expense			
6800 · Maintenance Expenses	4,520	48,085	6.0
7000 · Payroll Expenses, Benefits & IC	47,324	473,769	62.3
8000 · Overhead Expenses	15,070	149,247	19.8
Total Expense	66,915	671,101	88.1
Net Ordinary Income	8,113	32,013	10.7
Other Income/Expense			
Other Income			
9000 · Non-Operating Revenue			
9100 · Initiation Fees	7,750	58,500	10.2
9200 · Club Improvement Fees	4,175	42,566	5.5
9210 · Capital Contributions	5,500	36,500	7.2
9260 · Men's Locker Assesment	17,500	17,500	23.0
9301 · Interest Income	11	80	0.0
Total 9000 · Non-Operating Revenue	34,937	155,145	46.0
Total Other Income	34,937	155,145	46.0
Other Expense			
9500 · Non-Operating Expenses	-	7,197	0.0
9590 · Depreciation and Amortization	8,300	83,000	10.9
Total Other Expense	8,300	90,197	10.9
Net Other Income	26,637	64,948	35.1
t Income	34,749	96,961	45.7
Net Café	(4,915)	(29,788)	
Net Events	-	(410)	
OTAL NET INCOME	(4,915)	(30,198)	

Marin Tennis Club Profit & Loss vs Prev Year October 2020

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Ordinary Income/Expense	Oct 20	Oct 19	\$ Change
Income			
5000 · Member Dues & Fees			
5010 · Family	20,371	21,502	(1,1
5011 · Single	46,931	46,801	1
5019 · Other Dues	1,470	1,317	1
5050 · Member Fees	1,055	1,243	(1
Total 5000 · Member Dues & Fees	69,827	70,863	(1,0
5200 · Merchandise Sales and Services	1,003	902	1
5700 · Programs			
5701 · Court and Clubhouse Rental			
5701.4 · Court Rental to Pros	4,970	2,280	2,6
5702 · Marin Academy -	168	167	
Total 5701 · Court and Clubhouse Rental	5,138	2,447	2,6
5706 · USTA Participation Fees		135	(1
Total 5700 · Programs	5,138	2,582	2,5
Total Income	75,968	74,347	1,6
Cost of Goods Sold			
6000 · Direct Costs	145	804	(6
6200 · Merchandise COGS	502	430	
6700 · Programs Direct Costs	294	131	1
Total COGS	941	1,365	(4
Gross Profit	75,027	72,982	2,0
Expense			
6800 · Maintenance Expenses	4,520	5,540	(1,0
7000 · Payroll Expenses, Benefits & IC			
7010 · Salaries, Wages and Benefits	44,506	38,548	5,9
7700 · Contractors Maintenance	346	1,090	(7
7800 · Contractors Office	2,473	2,697	(2
7000 · Payroll Expenses, Benefits & IC - Other	- 47.004	-	
Total 7000 · Payroll Expenses, Benefits & IC	47,324	42,335	4,9
8000 · Overhead Expenses	15,070	15,409	(3
Total Expense	66,915	63,283	3,6
Net Ordinary Income	8,113	9,698	(1,5
Other Income/Expense Other Income			
9000 · Non-Operating Revenue 9200 · Club Improvement Fees	4,175	4.390	(2
9210 · Capital Contributions	5,500	8,000	(2,5
9260 · Men's Locker Assesment	17,500	-	17,5
9301 · Interest Income	11	8	17,0
Total 9000 · Non-Operating Revenue	34,937	25,899	9,0
Total Other Income	34,937	25,899	9,0
Other Expense	01,007	20,000	0,0
9500 · Non-Operating Expenses	-	31,613	(31,6
9590 · Depreciation and Amortization	8,300	8,300	(0.1,0
Total Other Expense	8,300	39,913	(31,6
Net Other Income	26,637	(14,014)	40,6
Income	34,749	(4,316)	39,0
	-		
Net Café	(4,915)	(4,440)	
Net Events		-	
AL NET INCOME	(4,915)	(4,440)	

Marin Tennis Club Profit & Loss vs Prev Year (Excluding Cafe & Events) YTD Thru October 2020

	Jan - Oct 20	Jan - Oct 19	\$ Chang
Ordinary Income/Expense			
Income			
5000 · Member Dues & Fees			
5010 · Family	198,771	210,548	(11,
5011 · Single	462,854	475,248	(12,
5019 · Other Dues	12,108	10,747	1,
5050 · Member Fees	5,979	10,921	(4,
Total 5000 · Member Dues & Fees	679,712	707,463	(27,
5200 · Merchandise Sales and Services	6,265	6,669	(
5700 · Programs			
5701 · Court and Clubhouse Rental			
5701.4 · Court Rental to Pros	20,510	21,443	(
5702 · Marin Academy -	6,667	11,885	(5,
Total 5701 · Court and Clubhouse Rental	27,177	33,328	(6,
5706 · USTA Participation Fees	120	1,297	(1,
5715 · Marin League	-	-	
Total 5700 · Programs	27,297	34,625	(7,
Total Income	713,274	748,757	(35,
Cost of Goods Sold			
6000 · Direct Costs	4,360	10,763	(6,
6200 · Merchandise COGS	3,727	3,558	
6700 · Programs Direct Costs	2,074	3,177	(1,
Total COGS	10,160	17,498	(7,
Gross Profit	703,113	731,260	(28,
Expense			
6800 · Maintenance Expenses	48,085	63,508	(15,
7000 · Payroll Expenses, Benefits & IC			
7010 · Salaries, Wages and Benefits	437,493	408,456	29,
7700 · Contractors Maintenance	9,242	11,715	(2,
7800 · Contractors Office	27,034	22,722	4,
7000 · Payroll Expenses, Benefits & IC - Other	-	-	
Total 7000 · Payroll Expenses, Benefits & IC	473,769	442,892	30,
8000 · Overhead Expenses	149,247	147,797	1,
Total Expense	671,101	654,198	16,
Other Income/Expense			
Other Income			
9000 · Non-Operating Revenue			
9100 · Initiation Fees	58,500	61,308	(2,
9200 · Club Improvement Fees	42,566	43,849	(1,
9210 · Capital Contributions	36,500	39,000	(2,
9260 · Men's Locker Assesment	17,500	-	17,
9301 · Interest Income	80	52	
Total 9000 · Non-Operating Revenue	155,145	144,209	10,
Total Other Income	155,145	144,209	10,
Other Expense			
9500 · Non-Operating Expenses	7,197	36,448	(29,
9590 · Depreciation and Amortization	83,000	83,000	
Total Other Expense	90,197	119,448	(29,
Net Other Income	64,948	24,762	40,
ncome	96,961	101,824	(4,

Marin Tennis Club Consolidated P&L by Class YTD Thru October 2020

	1 - M	embers	2 - Pr	ograms	3 -	Events	4 -Merc	chandise	5 - C	afe	6 - Mair	ntenance	7 - Ov	rerhead	TO	TAL
	Oct 20	Jan - Oct 20	Oct 20	Jan - Oct 20	Oct 20	Jan - Oct 20	Oct 20	Jan - Oct 20	Oct 20	Jan - Oct 20	Oct 20	Jan - Oct 20	Oct 20	Jan - Oct 20	Oct 20	Jan - Oc
Ordinary Income/Expense																
Income																
5000 · Member Dues & Fees																
5010 · Family	20,371	198,771	-	-	-	-	-	-	-	-	-	-	-	-	20,371	198
5011 · Single	46,931	462,854	-	-	-	-	-	-	-	-	-	-	-	-	46,931	462
5019 · Other Dues	1,470	12,108	-	-	-	-	-	-	-	-	-	-	-	-	1,470	1
5050 · Member Fees	1,055	5,979	-	-	-	-	-	-	-	-	-	-	-	-	1,055	
Total 5000 · Member Dues & Fees	69,827	679,712	-	-	-	-	-	-	-	-	-	-	-	-	69,827	67
5100 · Cafe Revenue	-	-	-	-	-	-	-	-	11,711	68,837	-	-		-	11,711	
5200 · Merchandise Sales and Services	-	-	-	-	-	-	1,003	6,265	-	-	-	-	-	-	1,003	
5700 · Programs																
5701 · Court and Clubhouse Rental																
5701.4 · Court Rental to Pros	-	-	4,970	20,510		-	-	-		-	-	-		-	4,970	
5702 · Marin Academy -	-	-	168	6,667	-	-	-	-	-	-	-	-	-	-	168	
Total 5701 · Court and Clubhouse Rental	-	-	5,138	27,177	-	-	-	-	-	-		-	-	-	5,138	
5706 · USTA Participation Fees	-	-	-	120	-	-	-	-	-	-	-	-	-	-	-	
5715 · Marin League	-	-	-	-	-	-		-	-	-		-	-	-	-	
Total 5700 · Programs	-	-	5,138	27,297	-	-		-	-	-	-	-	-	-	5,138	
Total Income	69,827	679,712	5,138	27,297	-	-	1,003	6,265	11,711	68,837	-	-	-	-	87,680	
Cost of Goods Sold																
6000 · Direct Costs	145	4,360	-	-	-	-		-	-	-		-		-	145	
6100 · Cafe COGS	-	-	-	-	-	-	-	-	6,783	39,444		-		-	6,783	
6200 · Merchandise COGS	-	-	-	-	-	-	502	3,727		-	-	-	-	-	502	
6600 · Events Costs	-	-		-	-	110		-	-	-		-	-	-	-	
6700 · Programs Direct Costs	-	-	294	2,074	-	-		-	-	-		-		-	294	
Total COGS	145	4,360	294	2,074	-	110	502	3,727	6,783	39,444	-	-	-	-	7,724	
Gross Profit	69,682	675,352	4,844	25,223	-	(110)	501	2,539	4,929	29,392		-		-	79,956	
Expense						. ,										
6800 · Maintenance Expenses	-	-	-	-	-	-		-		5,031	4,520	48,085		-	4,520	
7000 · Payroll Expenses, Benefits & IC																
7010 · Salaries, Wages and Benefits	-	-	-	-	-	-		-	9,698	54,455	11,516	168,418	32,991	269,074	54,204	4
7700 · Contractors Maintenance	-	-		_	-	-		-	-	-		8,897	346	346	346	
7800 · Contractors Office	-	-	-	-	-	-		-		-		-	2,473	27,034	2,473	
7000 · Payroll Expenses, Benefits & IC - Other	-	-	-	-	-	-	-	-	-	-	-	-	0		0	
Total 7000 · Payroll Expenses, Benefits & IC	-	-		-		-		-	9,698	54,455	11,516	177,315	35,809		57,022	
8000 · Overhead Expenses	_	_						_	146	826	-	-	15,070		15,216	
Total Expense	-	-			-			-	9.844	60,312	16,036	225,400	50,879	445,700	76,759	7
Net Ordinary Income	69,682	675,352	4.844	25,223		(110)	501	2,539	(4,915)	(30,920)	(16,036)		(50,879)		3,197	,

Marin Tennis Club Consolidated P&L by Class YTD Thru October 2020

	1 - Memb	ers	2 - Progra	ıms	3 - Events	i	4 -Merchan	ıdise	5 - Cafe	Э	6 - Mainter	nance	7 - Overh	ead	TOTAL	
Other Income/Expense																
Other Income																
9000 · Non-Operating Revenue																
9100 · Initiation Fees	7,750	58,500	-	-	-	-	-	-	-	-	-	-	-	-	7,750	58,500
9200 · Club Improvement Fees	4,175	42,566	-	-	-	-	-	-	-	-	-	-	-	-	4,175	42,566
9210 · Capital Contributions	5,500	36,500	-	-	-	-	-	-	-	-	-	-	-	-	5,500	36,500
9260 · Men's Locker Assesment	17,500	17,500	-	-	-	-	-	-	-	-	-	-	-	-	17,500	17,500
9301 · Interest Income	-	-	-	-	-	-	-	-	-	-	-	-	11	80	11	80
9400 · Unused Cafe Reward Points	-	-	-	-	-	-	-	-	-	3,302	-	-	-	-	-	3,302
Total 9000 · Non-Operating Revenue	34,925	155,066	-	-	-	-	-	-	-	3,302	-	-	11	80	34,937	158,447
Total Other Income	34,925	155,066	-	-	-	-	-	-	-	3,302	-	-	11	80	34,937	158,447
Other Expense																
9500 · Non-Operating Expenses	-	4,624	-	-	-	300	-	-	-	2,170	-	-	-	2,573	-	9,667
9590 · Depreciation and Amortization	-	-	-	-	-	-	-	-	-	-	-	-	8,300	83,000	8,300	83,000
Total Other Expense	-	4,624		-	-	300	-	-	-	2,170	-	-	8,300	85,573	8,300	92,667
Net Other Income	34,925	150,442	-	-	-	(300)	-	-	-	1,132	-	-	(8,289)	(85,494)	26,637	65,780
Net Income	104,608	825,794	4,844	25,223	-	(410)	501	2,539	(4,915)	(29,788)	(16,036)	(225,400)	(59,168)	(531,194)	29,834	66,763

Marin Tennis Club Profit & Loss Cafe YTD Comparison October 2020

	Oct 20	Jan - Oc
Ordinary Income/Expense		
Income		
5100 · Cafe Revenue		
5110 · Food Sales	4,373	32,
5114 · Market Place Sales	513	2,
5151 · Soft Drink Sales	607	3,
5152 · Alcoholic Beverage Sales	6,148	30,
5160 · Guest Chef NET	70	
Total 5100 · Cafe Revenue	11,711	68,
Total Income	11,711	68,
Cost of Goods Sold		
6100 · Cafe COGS		
6110 · Food COGS	3,112	18,
6114 · Market Place COGS	59	
6115 · Soft Drink COGS	377	1,
6119 · Non-Food Costs	411	3,
6150 · Cafe Other Direct Costs	199	1,
6152 · Alcoholic Beverages COGS	2,624	13,
Total 6100 · Cafe COGS	6,783	39,
Total COGS	6,783	39,
Gross Profit	4,929	29,
Expense		
6800 · Maintenance Expenses	-	5,
7000 · Payroll Expenses, Benefits & IC	9,698	54,
8000 · Overhead Expenses	146	
Total Expense	9,844	60,
Net Ordinary Income	(4,915)	(30,
Other Income/Expense		
Other Income		
9000 · Non-Operating Revenue		
9400 · Unused Cafe Reward Points		3,
Total 9000 · Non-Operating Revenue	-	3,
Total Other Income	-	3,
Other Expense		
9500 · Non-Operating Expenses		
9560 · Inventory Loss (Incl. COVID-19)	-	2,
Total 9500 · Non-Operating Expenses	-	2,
Total Other Expense	-	2,
Net Other Income	-	1,
Income	(4,915)	(29,

Marin Tennis Club Café P&L vs Prior Year October 2020

	Oct 20	Oct 19	\$ Chang
Ordinary Income/Expense			
Income			
5100 · Cafe Revenue			
5110 · Food Sales	4,373	7,405	(3,0
5114 · Market Place Sales	513	579	(
5151 · Soft Drink Sales	607	706	(!
5152 · Alcoholic Beverage Sales	6,148	7,686	(1,5
5160 · Guest Chef NET	70	-	,
Total 5100 · Cafe Revenue	11,711	16,376	(4,6
Total Income	11,711	16,376	(4,6
Cost of Goods Sold			
6100 · Cafe COGS			
6110 · Food COGS	3,112	3,557	(4
6114 · Market Place COGS	59	94	(
6115 · Soft Drink COGS	377	421	(-
6119 · Non-Food Costs	411	936	(5
6150 · Cafe Other Direct Costs	199	-	1
6152 · Alcoholic Beverages COGS	2,624	3,772	(1,1
Total 6100 · Cafe COGS	6,783	8,779	(1,9
Total COGS	6,783	8,779	(1,9
Gross Profit	4,929	7,597	(2,6
Expense			
7000 · Payroll Expenses, Benefits & IC	9,698	12,037	(2,3
8000 · Overhead Expenses	146	-	1
Total Expense	9,844	12,037	(2,1
Net Ordinary Income	(4,915)	(4,440)	(4
Income	(4,915)	(4,440)	(4)

Marin Tennis Club Café P&L vs Prior Year YTD Thru October 2020

	Jan - Oct 20	Jan - Oct 19	\$ Change
Ordinary Income/Expense	_		
Income			
5100 · Cafe Revenue			
5110 · Food Sales	32,591	81,573	(48,98
5114 · Market Place Sales	2,189	7,139	(4,95
5151 · Soft Drink Sales	3,235	7,801	(4,56
5152 · Alcoholic Beverage Sales	30,752	69,137	(38,38
5160 · Guest Chef NET	70	-	7
Total 5100 · Cafe Revenue	68,837	165,649	(96,81
Total Income	68,837	165,649	(96,81
Cost of Goods Sold			
6100 · Cafe COGS			
6110 · Food COGS	18,626	39,892	(21,26
6114 · Market Place COGS	781	3,546	(2,76
6115 · Soft Drink COGS	1,855	4,579	(2,72
6119 · Non-Food Costs	3,441	7,392	(3,95
6150 ⋅ Cafe Other Direct Costs	1,357	(503)	1,86
6152 · Alcoholic Beverages COGS	13,383	33,695	(20,31
Total 6100 · Cafe COGS	39,444	88,600	(49,15
Total COGS	39,444	88,600	(49,15
Gross Profit	29,392	77,049	(47,65
Expense			· ·
6800 · Maintenance Expenses	5,031	1,261	3,77
7000 · Payroll Expenses, Benefits & IC	54,455	113,359	(58,90
8000 · Overhead Expenses	826	587	23
Total Expense	60,312	115,207	(54,89
Net Ordinary Income	(30,920)	(38,158)	7,23
Other Income/Expense	, , ,	(, , ,	<u> </u>
Other Income			
9000 · Non-Operating Revenue	3,302	8,133	(4,83
Total Other Income	3,302	8,133	(4,83
Other Expense			
9500 · Non-Operating Expenses			
9560 · Inventory Loss (Incl. COVID-19)	2,170	-	2,17
Total 9500 · Non-Operating Expenses	2,170	-	2,17
Total Other Expense	2,170	-	2,17
Net Other Income	1,132	8,133	(7,00
Income	(29,788)	(30,026)	23

Marin Tennis Club Balance Sheet Prev Year Comparison

As at: October 2020

	Oct 31, 20	Oct 31, 19	\$ Change
ASSETS			
Current Assets			
Checking/Savings			
1000 · Operating Funds			
1001 · Bank of Marin Operating (1736)	16,374	18,421	(2,04
1005 · Bank of Marin Payroll (6014)	1,876	736	1,14
1020 · Petty Cash	190	190	-
Total 1000 · Operating Funds	18,440	19,346	(90
1010 · Bank of Marin PPP (7725)	488	-	48
1050 · Reserve Funds			
1050.1 · Bank of Marin Savings (5673)	177,411	71,500	105,9
1050.2 · Bank of Marin CIF (0277)	24,233	90,002	(65,70
1055 · Accural and Property Tax Reserv	21,608	-	21,6
Total 1050 · Reserve Funds	223,251	161,501	61,7
Total Checking/Savings	242,180	180,848	61,3
Accounts Receivable	-	6,171	(6,1
Other Current Assets			
1120 · Member Accounts Receivable CA	112,463	96,858	15,6
1200 · Inventory			
1210 · Cafe Inventory	14,125	14,323	(1
1220 · Merchandise	1,723	6,735	(5,0
1290 · Other Inventory	6,272	6,272	-
Total 1200 · Inventory	22,120	27,330	(5,2
1400 · Prepaid Expense			
1410 · Prepaid Insurance	17,874	7,024	10,8
1420 · Prepaid Marketing	-	297	(2
1425 · Prepaid Property Taxes	(464)	9,580	(10,0
Total 1400 · Prepaid Expense	17,410	16,901	5
Total Other Current Assets	151,993	141,088	10,9
Total Current Assets	394,173	328,107	66,0
Fixed Assets			
1500 · Fixed Assets	1,584,264	1,678,050	(93,7
1600 · Current Year Purchases			
1630 · Grounds			
1630.2 · Beer Garden (Court 6)	15,895	-	15,8
Total 1630 · Grounds	15,895	-	15,8
1640 · Locker Rooms			
1640.1 · Men's	76,176	-	76,1
1640.2 · Women's	8,061	-	8,0
Total 1640 · Locker Rooms	84,236	-	84,2
1650 · Courts			
1650.1 · Lighting	46,684	-	46,6
Total 1650 · Courts	46,684	-	46,6
1670 · Cafe	1,086	-	1,0
Total 1600 · Current Year Purchases	147,900	-	147,90
Total Fixed Assets	1,732,165	1,678,050	54,1

Marin Tennis Club Balance Sheet Prev Year Comparison

As at: October 2020

	Oct 31, 20	Oct 31, 19	\$ Change
Other Assets			
1900 · Other Assets			
1945 · Mortgage Loan Fees	2,851	3,197	(346
Total 1900 · Other Assets	2,851	3,197	(346
Total Other Assets	2,851	3,197	(346
TOTAL ASSETS	2,129,189	2,009,354	119,835
LIABILITIES & EQUITY			
Liabilities			
Current Liabilities			
Accounts Payable	8,546	25,277	(16,732
Credit Cards	2,356	2,821	(465
Other Current Liabilities			
2100 · Payroll Liabilities	10,073	28	10,046
2300 · Reserve Accrued Expenses	16,268	1,700	14,568
2400 · Other Current Liabilities	4,965	10,558	(5,593
Total Other Current Liabilities	31,306	12,286	19,020
Total Current Liabilities	42,208	40,385	1,823
Long Term Liabilities			
2900 · Long Term Liabilities			
2920 · BOM Mortgage (662001999)	269,047	293,919	(24,871
2925 · SBA/PPP Forgivable Loan	100,874	-	100,874
2950 · Deferred Revenue Marin Academy	11,088	13,126	(2,038
Total 2900 · Long Term Liabilities	381,009	307,045	73,964
2990 · Refundable Memberships	106,700	113,500	(6,800
Total Long Term Liabilities	487,709	420,545	67,164
Total Liabilities	529,917	460,930	68,988
Equity			
3000 · Equity	1,532,508.10	1,480,907.10	51,601
Net Income	66,762.94	67,516.90	(754
Total Equity	1,599,271	1,548,424	50,847
TOTAL LIABILITIES & EQUITY	2,129,189	2,009,354	119,835

Marin Tennis Club Cash Flow Statement October 2020

	Oct 20
OPERATING ACTIVITIES	
Net Income	29,83
Adjustments to reconcile Net Income	
to net cash provided by operations:	
1120 · Member Accounts Receivable CA	(18,71)
1200 · Inventory:1210 · Cafe Inventory:1210.1 · Food Stuffs	34
1200 · Inventory:1210 · Cafe Inventory:1210.2 · Market Place	(11)
1200 · Inventory:1210 · Cafe Inventory:1210.5 · Cold Drinks	54
1200 · Inventory:1210 · Cafe Inventory:1210.6 · Bottle/Can Beer	2
1200 · Inventory:1210 · Cafe Inventory:1210.7 · Bottle Wine	(91
1200 · Inventory:1210 · Cafe Inventory:1210.8 · Liquor / Liquer / Mixers	2
1200 · Inventory:1210 · Cafe Inventory:1215 · Tap:1215.1 · Tap Wine	15
1200 · Inventory:1210 · Cafe Inventory:1215 · Tap:1215.2 · Tap Beer	(16
1200 · Inventory:1210 · Cafe Inventory:1215 · Tap:1215.9 · Keg Deposits	(20)
1200 · Inventory:1220 · Merchandise:1220.1 · Pro Shop	6
1200 · Inventory:1220 · Merchandise:1220.2 · MTC Logo Merchandise	(5)
1200 · Inventory:1220 · Merchandise:1220.4 · Racquet Strings	(6
1200 · Inventory:1220 · Merchandise:1220.5 · Tennis Balls	299
1400 · Prepaid Expense:1410 · Prepaid Insurance:1410.1 · General Liability (Great Amer)	(1,06
1400 · Prepaid Expense:1410 · Prepaid Insurance:1410.3 · D&O Insurance (Philadelphia)	(
1400 · Prepaid Expense:1410 · Prepaid Insurance:1410.4 · Auto/Truck (Great Amer)	(
1400 · Prepaid Expense:1410 · Prepaid Insurance:1410.6 · Cyber Insurance (At-Bay)	8
1400 · Prepaid Expense:1425 · Prepaid Property Taxes	1,90
2001 · Vendor Payables	8,27
2200 · Credit Cards:2200.1 · Bank of Marin VISA (9040)	(56-
2100 · Payroll Liabilities:2115 · Workers' Compensation Liability	44:
2300 · Reserve Accrued Expenses:2315 · Sales Tax Liability	15
2300 · Reserve Accrued Expenses:2320 · Unforseen Maintenance Expense	1,28
2300 · Reserve Accrued Expenses:2325 · Unforseen Pool Expenses	50
2400 · Other Current Liabilities:2405 · Deferred Cafe Reward Points	4,96
Net cash provided by Operating Activities	26,52
INVESTING ACTIVITIES	
1500 · Fixed Assets:1590 · Accumulated Depreciation	8,30
1600 · Current Year Purchases:1630 · Grounds:1630.2 · Beer Garden (Court 6)	(14,41)
1600 · Current Year Purchases:1640 · Locker Rooms:1640.1 · Men's	(7,50
1600 · Current Year Purchases:1640 · Locker Rooms:1640.2 · Women's	(7,50
1600 · Current Year Purchases:1650 · Courts:1650.1 · Lighting	(12,38
1900 · Other Assets:1945 · Mortgage Loan Fees	2
Net cash provided by Investing Activities	(33,46
FINANCING ACTIVITIES	
2900 · Long Term Liabilities:2920 · BOM Mortgage (662001999)	(2,15
2900 · Long Term Liabilities:2950 · Deferred Revenue Marin Academy	(16
Net cash provided by Financing Activities	(2,32
Net cash increase for period	(9,26
Cash at beginning of period	251,44
ish at end of period CONFIDENTIAL	242,18

Marin Tennis Club Cash Flow Statement YTD Thru October 2020

				Jan - Oct 2
	OPER	ATING A	CTIVITIES	
		Net Inco	ome	66,7
		Adjustm	nents to reconcile Net Income	
		to net ca	ash provided by operations:	
			100 · Accounts Receivable:1101 · Accounts Receivable	3
		1	100 · Accounts Receivable:1102 · Initiation Fee Installments	4,9
			120 · Member Accounts Receivable CA	(22,9
		1	1200 · Inventory:1210 · Cafe Inventory:1210.1 · Food Stuffs	(5
			1200 · Inventory:1210 · Cafe Inventory:1210.2 · Market Place	1
			1200 · Inventory:1210 · Cafe Inventory:1210.5 · Cold Drinks	1
			1200 · Inventory:1210 · Cafe Inventory:1210.6 · Bottle/Can Beer	4
			200 · Inventory:1210 · Cafe Inventory:1210.7 · Bottle Wine	(9
			200 · Inventory:1210 · Cafe Inventory:1210.8 · Liquor / Liquer / Mixers	(5
			1200 · Inventory:1210 · Cafe Inventory:1215 · Tap:1215.1 · Tap Wine	(4
			200 · Inventory:1210 · Cafe Inventory:1215 · Tap:1215.2 · Tap Beer	(1
			1200 · Inventory:1210 · Cafe Inventory:1215 · Tap:1215.9 · Keg Deposits	2
			200 - Inventory:1220 - Merchandise:1220.1 - Pro Shop	"
			200 - Inventory:1220 - Merchandise:1220.2 - MTC Logo Merchandise	(2
			200 - Inventory:1220 - Merchandise:1220.4 - Racquet Strings	(2
			1200 - Inventory:1220 - Merchandise:1220.5 - Tennis Balls	(1
			1400 - Prepaid Expense:1410 - Prepaid Insurance	(2,8
			1400 - Prepaid Expense:1410 - Prepaid Insurance:1410.1 - General Liability (Great Amer)	(7,4
			1400 · Prepaid Expense:1410 · Prepaid Insurance:1410.2 · Workers' Comp (IllinoisMidwest) 1400 · Prepaid Expense:1410 · Prepaid Insurance:1410.3 · D&O Insurance (Philadelphia)	(1,-
			1400 · Prepaid Expense: 1410 · Prepaid Insurance: 1410.4 · Auto/Truck (Great Amer)	
			1400 · Prepaid Expense: 1410 · Prepaid Insurance: 1410.5 · Umbrella (Great Amer)	(!
			1400 · Prepaid Expense:1410 · Prepaid Insurance:1410.6 · Cyber Insurance (At-Bay)	(
			1400 · Prepaid Expense:1425 · Prepaid Property Taxes	6,2
			2001 · Vendor Payables	(5,4
			2200 · Credit Cards:2200.1 · Bank of Marin VISA (9040)	(1,3
			2100 · Payroll Liabilities	(1)
			2100 · Payroll Liabilities:2101 · Payroll Taxes	
			2100 · Payroll Liabilities:2115 · Workers' Compensation Liability	10,
			2300 · Reserve Accrued Expenses:2315 · Sales Tax Liability	(3,0
			2300 · Reserve Accrued Expenses:2320 · Unforseen Maintenance Expense	11,
			2300 · Reserve Accrued Expenses:2325 · Unforseen Pool Expenses	3,
			2400 · Other Current Liabilities:2405 · Deferred Cafe Reward Points	4,
		2	2400 · Other Current Liabilities:2490 · Other Accrued Expenses	(*
	Net ca		ded by Operating Activities	65,0
			TIVITIES	
		1500 · F	ixed Assets:1590 · Accumulated Depreciation	83,0
		1600 · C	current Year Purchases:1630 · Grounds:1630.2 · Beer Garden (Court 6)	(15,8
		1600 · C	current Year Purchases:1640 · Locker Rooms:1640.1 · Men's	(76,
		1600 · C	current Year Purchases:1640 · Locker Rooms:1640.2 · Women's	(8,0
		1600 · C	urrent Year Purchases:1650 · Courts:1650.1 · Lighting	(46,6
		1600 · C	current Year Purchases:1670 · Cafe	(1,0
		1900 · C	Other Assets:1945 · Mortgage Loan Fees	:
	Net ca	sh provi	ded by Investing Activities	(64,6
	FINAN	ICING AC	TIVITIES	
		2900 · L	ong Term Liabilities:2920 · BOM Mortgage (662001999)	(20,7
			ong Term Liabilities:2925 · SBA/PPP Forgivable Loan	100,8
			ong Term Liabilities:2950 · Deferred Revenue Marin Academy	(1,6
			tefundable Memberships	(6,8
	Net ca	sh provi	ded by Financing Activities	71,6
Net c		ease for		72,0
		nning of p		170,0
		d .		242,1

Marin Tennis Club Reserve Account Transactions YTD Thru October 2020

Туре	Date Memo	Clr	Debit	Credit	Balance
1050 · Reserve Funds					63,205.41
1050.1 · Bank of Mai	rin Savings (5673)				63,205.41
Transfer	01/02/2020 Temp Loan Transfer Back 50%	V	5,000.00		68,205.41
Transfer	01/06/2020 Repay other 50% temp loan for bill pay	√	5,000.00		73,205.41
Transfer	01/31/2020 Temp transfer cover cash flow	V		5,000.00	68,205.41
Deposit	01/31/2020 Interest	V	3.97		68,209.38
Transfer	02/04/2020 New Member Reserves Balkus	√	3,000.00		71,209.38
Transfer	02/04/2020 Payback of temp cash flow loan	V	5,000.00		76,209.38
Transfer	02/04/2020 Equity Refund Lafranchi	√	•	3,400.00	72,809.38
Transfer	02/04/2020 Equity refund Charap	V		3,400.00	69,409.38
Deposit	02/29/2020 Interest	√	3.46	,	69,412.84
Transfer	03/08/2020 New Member Wilson initiation fee	√	3,000.00		72,412.84
Transfer	03/08/2020 VOID: New member Wilson Captial Contr.	√	0.00		72,412.84
Transfer	03/09/2020 VOID: Funds Transfer Wilson	√	0.00		72,412.84
Transfer	03/27/2020 Cash flow loan for March			5,000.00	67,412.84
Deposit	03/31/2020 Interest	√	3.45	0,000.00	67,416.29
Transfer	04/15/2020 Replace march Cash Flow loan	√	5,000.00		72,416.29
Transfer	<u> </u>	√	3,000.00		75,416.29
	04/17/2020 New member Initiation fee Gaeddert	√	2.64		75,418.93
Deposit	04/30/2020 Interest	√			
Transfer	05/19/2020 Transfer reopening reserves		10,000.00		85,418.93
Deposit	05/31/2020 Interest	√ 	2.83		85,421.76
Transfer	06/07/2020 Waitlist Fees	√ 	2,000.00		87,421.76
Transfer	06/07/2020 Junior membership initiations	√	750.00		88,171.76
Transfer	06/11/2020 Waitlist fee transfer	√ 	500.00		88,671.76
Transfer	06/14/2020 McNair Initiation Fee	√	3,000.00		91,671.76
Transfer	06/14/2020 Barard member Relief donation	√	200.00		91,871.76
Transfer	06/14/2020 Brown Initiation Fee balance	√	3,500.00		95,371.76
Transfer	06/15/2020 June Payroll 1 PPP Backup	V	18,000.00		113,371.76
Transfer	06/29/2020 Payroll reserve transfer	√	12,000.00		125,371.76
Transfer	06/29/2020 Paul Initiation fee transfer	√	3,500.00		128,871.76
Deposit	06/30/2020 Interest	√	5.00		128,876.76
Transfer	07/02/2020 Millie Capital Contribution fee	√		2,000.00	126,876.76
Transfer	07/07/2020 VOID: Funds Transfer Reversal or Pervious	√	0.00		126,876.76
Transfer	07/07/2020 VOID: Funds Transfer	V	0.00		126,876.76
Transfer	07/13/2020 Holt Initiation Fee installment	V	500.00		127,376.76
Transfer	07/15/2020 Payroll Reserve Transfer PPP	$\sqrt{}$	22,000.00		149,376.76
Deposit	07/31/2020 Interest	$\sqrt{}$	7.71		149,384.47
Transfer	08/10/2020 Mazzaferri 1st initiation fee installment	V	750.00		150,134.47
Transfer	08/10/2020 Nathan Initiation fee	V	3,000.00		153,134.47
Transfer	08/17/2020 Wells Initiation Fee	V	4,000.00		157,134.47
Transfer	08/17/2020 Payroll PPP transfer July	√	3,000.00		160,134.47
Transfer	08/18/2020 stafford Initiation Fee	√	3,000.00		163,134.47
Deposit	08/31/2020 Interest	√	8.66		163,143.13
Transfer	09/16/2020 Sadoff Initiation fee	V	2,500.00		165,643.13
Transfer	09/16/2020 Holt Initiation fee Installment #2	√	500.00		166,143.13
Deposit	09/30/2020 Interest	√	8.79		166,151.92
Transfer	10/06/2020 Rusbasky Initiation Fee	√	3,000.00		169,151.92
Transfer	10/06/2020 Rodrigues Intitiation Fee	√	4,000.00		173,151.92
Transfer	10/14/2020 Holt Initiation Fee Installment 3	√	500.00		173,651.92
Transfer		√ √	750.00		173,031.92
Transfer	10/15/2020 Mazzaferri Initiation fee installment 3	√ √	3,000.00		174,401.92
	10/29/2020 Salvo Initiation fee	√ √			
Deposit	10/31/2020 Interest	V	9.24	10 000 00	177,411.16
	f Marin Savings (5673)		133,005.75	18,800.00	177,411.16
Total 1050 · Reserve Funds			133,005.75	18,800.00	177,411.16
<u>34/2</u> 020	Not for External Distribution		133,005.75	18,800.00	177,411.16

Marin Tennis Club CIF Account Transactions YTD Thru October 2020

	Type	Date	Memo	Clr	Debit	Credit	Baland
1050	Reserve Funds						91,918
	1050.2 · Bank of M	arin CIF (0277)					91,918
	Transfer	01/07/2020	Lighting project DRB Fee	√		1,167.00	90,751
	Transfer	01/13/2020	LRP 10% Painting bid	√		780.00	89,971
	Transfer	01/27/2020	50% Men Locker purchase	√		16,550.00	73,42
	Transfer	01/31/2020	December CIF Transfer	√	4,278.00		77,699
	Deposit	01/31/2020	Interest	√	4.85		77,70
	Transfer	02/04/2020	New Member CIF Balkus	\checkmark	2,000.00		79,70
	Transfer	02/05/2020	Locker room Tile down payment	\checkmark		5,600.00	74,10
	Transfer	02/05/2020	Tennis court light project	√		21,941.22	52,16
	Transfer	02/05/2020	Tennis Lights project	\checkmark		3,275.63	48,88
	Transfer	02/14/2020	ADA railing project	√		875.00	48,01
	Transfer	02/14/2020	January CIF Transfer	√	4,278.00		52,29
	Deposit	02/29/2020	Interest	V	2.74		52,29
	Transfer	03/09/2020	Funds Transfer for Wilson	√	2,000.00		54,29
	Transfer	03/27/2020	Light installation payment	√		7,920.00	46,37
	Deposit	03/31/2020		√	2.57	.,	46,37
	Transfer		Feb CIF Transfer	· √	4,330.55		50,70
	Transfer		CIF Transfer March	· √	4,271.23		54,97
	Transfer		New Member Cap Fee Gaeddert	√ √	2,000.00		56,97
				√ √	1.90		
	Deposit	04/30/2020		√ √			56,97
	Transfer		CIF April Transfer	√ √	4,271.00 2.12		61,25
	Deposit	05/31/2020			2.12	40.050.05	61,25
	Transfer		Funds Transfer Final Payment for Mens Lockers	√ ,	4.040.00	18,052.65	43,19
	Transfer		Transfer May CIF funds	√ ,	4,242.00		47,44
	Transfer		McNair capital contribution fee	√	2,000.00		49,44
	Transfer		Brown Capital Contribution fee	√	3,000.00		52,44
	Transfer	06/24/2020	Locker room tile 2nd payment Rodrigo	1		6,633.00	45,80
	Transfer	06/29/2020	Paul Capital Contirbution Transfer	√	3,000.00		48,80
	Deposit	06/30/2020	Interest	√	2.01		48,81
	Transfer	07/02/2020	Millie Capital Contribution fee	√	2,000.00		50,81
	Transfer	07/07/2020	Final Payment Rodrigo Tile	√		8,617.00	42,19
	Transfer	07/07/2020	Funds Transfer	\checkmark	2,000.00		44,19
	Transfer	07/07/2020	Funds Transfer Reversal of previous transfer	\checkmark		2,000.00	42,19
	Transfer	07/08/2020	Final payment greywolf painting Mens Locker room	\checkmark		7,295.00	34,89
	Transfer	07/10/2020	June CIF transfer	√	4,484.00		39,38
	Transfer	07/13/2020	Holt Capital Contribution installment	√	1,000.00		40,38
	Transfer	07/15/2020	Men's Locker room benches	V		698.00	39,68
	Deposit	07/31/2020	Interest	√	1.57		39,68
	Transfer	08/06/2020	Mens Locker room upgrade toilets	√		695.32	38,99
	Transfer		July CIF Transfer	√	4,187.00		43,17
	Transfer		1st payment Court 6 patio railing	· √	1,101.00	1,480.00	41,69
	Transfer		Mazzaferri 1st CCF installment	· √	500.00	1,100.00	42,19
	Transfer		Nathan CCF New Member	√	2,000.00		44,19
	Transfer		Transfer for Brian Walker electrician Locker room proje	√ √	2,000.00	2,983.00	41,21
	Transfer		VOID: Funds Transfer Wells Capital	√ √	0.00	2,903.00	41,21
			·	√ √	3,000.00		44,21
	Transfer		Wells Capital Contribution Fee				
	Transfer		Stafford Capital Contribution Fee	√ ,	2,000.00		46,21
	Deposit	08/31/2020		√	1.70		46,21
	Transfer		Sardoff Capital Contribution Fee	√	2,000.00		48,21
	Transfer		Holt capital Contribution Fee Installment #2	√	1,000.00		49,21
	Transfer		August CIF Transfer	1	4,160.52		53,37
	Deposit	09/30/2020	Interest	√	1.84		53,37
	Transfer	10/02/2020	September CIF Transfer	√	4,146.40		57,52
	Transfer	10/06/2020	Rusbasky Capital Contribution Fee	√	2,000.00		59,52
	Transfer	10/06/2020	Rodrigues Captital Contribution Fee	√	3,000.00		62,52
	Transfer	10/14/2020	Holt Capital Contribution Installment 3	\checkmark	1,000.00		63,52
	Transfer	10/15/2020	Mazzaferri Capital contribution fee installment 3	√	500.00		64,02
	Transfer	10/21/2020	Progress payment Men's Spa Project	√		7,500.00	56,52
	Transfer		Progress payment Women's spa project	√		7,500.00	49,02
	Transfer		Final Payment Pacific Circle Court 6 railing	√		14,415.00	34,61
	Transfer		Court 12 lighting fixtures transfer	√ √		12,379.80	22,23
	Transfer		Salvo Capital Contribution Fee	√ √	2,000.00	.2,070.00	24,23
	Deposit	10/29/2020		√ √	1.87		24,23
	Deposit			•		1/10 257 60	24,23
	Total 1050 2 D- 1						
	Total 1050.2 · Bank 1050 · Reserve Fun		(1)		80,671.87 80,671.87	148,357.62 148,357.62	24,23

Marin Tennis Club PPP Account Transactions YTD Thru October 2020

Туре	Date	Memo	Clr	Debit	Credit	Balance			
1010 · Bank of Marin PPP (7725)									
Transfer	05/04/2020	Funds Transfer (Reversed on 05/01/20	$\sqrt{}$	100,874.00		100,874.00			
Transfer	05/13/2020	Payroll transfer May 1	$\sqrt{}$		11,000.00	89,874.00			
Transfer	05/17/2020	Tranfer for BoM Note	$\sqrt{}$		3,329.43	86,544.57			
Transfer	05/17/2020	Transfer for Kaiser Benefits	$\sqrt{}$		8,945.94	77,598.63			
Transfer	05/17/2020	Transfer for Allied Dental Benefits	$\sqrt{}$		713.63	76,885.00			
Transfer	05/17/2020	Transfer California Clean Energy	\checkmark		1,633.21	75,251.79			
Transfer	05/17/2020	Tansfer for PG&E	\checkmark		260.75	74,991.04			
Transfer	05/17/2020	Payroll Transfer adjustment	\checkmark	587.40		75,578.44			
Transfer	05/18/2020	Reverse transfer for Loan Payment	$\sqrt{}$	3,329.43		78,907.87			
Transfer	05/27/2020	Payroll transfer	$\sqrt{}$		18,000.00	60,907.87			
Transfer	06/11/2020	Payroll Transfer	$\sqrt{}$		19,420.00	41,487.87			
Transfer	06/26/2020	PPP Payroll transfer	$\sqrt{}$		16,000.00	25,487.87			
Transfer	07/13/2020	Payroll Funds Transfer	$\sqrt{}$		22,000.00	3,487.87			
Transfer	07/29/2020	Payroll transfer	$\sqrt{}$	·	3,000.00	487.87			
Total 1010 · Bank o	306,539.83	306,051.96	487.87						
TOTAL				306,539.83	306,051.96	487.87			