

## **Financial Statements**

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November 2020 YTD Thru November 2020

#### Marin Tennis Club Profit & Loss Month & YTD (Cafe & Events Excluded) November 2020

	Nov 20	Jan - Nov 20	% of Income
Ordinary Income/Expense			
Income			
5000 · Member Dues & Fees			
5010 · Family	20,033	218,804	27.6°
5011 · Single	45,741	508,595	63.1°
5019 · Other Dues	1,220	13,328	1.79
5050 · Member Fees	1,180	7,159	1.6
Total 5000 · Member Dues & Fees	68,174	747,886	94.1
5200 · Merchandise Sales and Services	682	6,947	0.9
5700 · Programs	3,611	30,907	5.0
Total Income	72,466	785,740	100.0
Cost of Goods Sold			
6000 · Direct Costs	145	4,505	0.2
6200 · Merchandise COGS	233	4,045	0.3
6700 · Programs Direct Costs	294	2,368	0.4
Total COGS	672	10,918	0.9
Gross Profit	71,794	774,822	99.1
	11,134	774,022	33.1
Expense	6.652	55 216	9.2
6800 · Maintenance Expenses	0,032	55,316	9.2
7000 · Payroll Expenses, Benefits & IC	26.064	474 452	F1 0
7010 · Salaries, Wages and Benefits	36,961	474,453	51.0
7700 · Contractors Maintenance	1,030	10,272	1.4
7800 · Contractors Office	2,645	29,679	3.7
7000 · Payroll Expenses, Benefits & IC - Othe	-		0.0
Total 7000 · Payroll Expenses, Benefits & IC	40,636	514,404	56.1
8000 · Overhead Expenses	13,122	162,368	18.1
Total Expense	60,409	732,089	83.4
Net Ordinary Income	11,385	42,733	15.7
Other Income/Expense			
Other Income			
9000 · Non-Operating Revenue			
9100 · Initiation Fees	2,233	60,733	3.1
9200 · Club Improvement Fees	4,170	46,736	5.8
9210 · Capital Contributions	1,500	38,000	2.1
9260 · Men's Locker Assesment	500	18,000	0.7
9301 · Interest Income	12	91	0.0
Total 9000 · Non-Operating Revenue	8,415	163,560	11.69
Total Other Income	8,415	163,560	11.6
Other Expense			
9500 · Non-Operating Expenses	-	7,197	0.0
9590 · Depreciation and Amortization	8,300	91,300	11.5
Total Other Expense	8,300	98,497	11.5
Net Other Income	115	65,063	0.2
	11,500	107,796	15.9
et Income	11,500	101,130	10.9
Net Café	(2,902)	(32,731)	
Net Events	-	(410)	
OTAL NET INCOME	8,598	74,656	

#### Marin Tennis Club Profit & Loss vs Prev Year November 2020

	Nov 20	Nov 19	\$ Change
Ordinary Income/Expense			
Income			
5000 · Member Dues & Fees			
5010 · Family	20,033	20,669	(63
5011 · Single	45,741	46,255	(51
5019 · Other Dues	1,220	1,006	2
5050 · Member Fees	1,180	953	22
Total 5000 · Member Dues & Fees	68,174	68,882	(70
5200 · Merchandise Sales and Services	682	630	
5700 · Programs			
5701 · Court and Clubhouse Rental			
5701.4 · Court Rental to Pros	3,443	2,372	1,0
5702 · Marin Academy -	168	190	(2
Total 5701 · Court and Clubhouse Rental	3,611	2,562	1,04
Total 5700 · Programs	3,611	2,562	1,04
Total Income	72,466	72,074	39
Cost of Goods Sold			
6000 · Direct Costs	145	1,214	(1,06
6200 · Merchandise COGS	233	297	(6
6700 · Programs Direct Costs	294	-	29
Total COGS	672	1,510	(83
Gross Profit	71,794	70,564	1,23
Expense			
6800 · Maintenance Expenses	6,652	3,467	3,18
7000 · Payroll Expenses, Benefits & IC			
7010 · Salaries, Wages and Benefits	36,961	41,087	(4,12
7700 · Contractors Maintenance	1,030	1,090	(6
7800 · Contractors Office	2,645	2,128	5
Total 7000 · Payroll Expenses, Benefits & IC	40,636	44,304	(3,60
8000 · Overhead Expenses	13,122	12,227	89
Total Expense	60,409	59,998	4
Net Ordinary Income	11,385	10,566	8
Other Income/Expense			
Other Income			
9000 · Non-Operating Revenue	0.000	4 400	
9100 · Initiation Fees	2,233	1,100	1,1;
9200 · Club Improvement Fees	4,170	4,332	(1)
9260 · Men's Locker Assesment	500	-	50
9301 · Interest Income	11	5 440	0.0
Total 9000 · Non-Operating Revenue	8,415	5,440	2,9
Total Other Income	8,415	5,440	2,9
Other Expense			
9500 · Non-Operating Expenses	9 200	9 200	-
9590 · Depreciation and Amortization	8,300	8,300	-
Total Other Expense	8,300	8,300	-
Net Other Income	115	(2,860)	2,9
t Income	11,500	7,706	3,79
Net Café	(2,902)	(4,356)	1,4
Net Events	- 1	29	(:
TAL NET INCOME	8,598	3,378	5,2

## Marin Tennis Club Profit & Loss vs Prev Year (Excluding Cafe & Events) YTD Thru November 2020

	Jan - Nov 20	Jan - Nov 19	\$ Chang
Ordinary Income/Expense			
Income			
5000 · Member Dues & Fees			
5010 · Family	218,804	231,217	(12,4
5011 · Single	508,595	521,502	(12,9
5019 · Other Dues	13,328	11,753	1,5
5050 · Member Fees	7,159	11,874	(4,7
Total 5000 · Member Dues & Fees	747,886	776,345	(28,4
5200 · Merchandise Sales and Services	6,947	7,299	(3
5700 · Programs			
5701 · Court and Clubhouse Rental			
5701.4 · Court Rental to Pros	23,952	23,815	1
5702 · Marin Academy -	6,835	12,075	(5,2
Total 5701 · Court and Clubhouse Rental	30,787	35,890	(5,1
5706 · USTA Participation Fees	120	1,297	(1,1
5715 · Marin League		-	
Total 5700 · Programs	30,907	37,187	(6,2
Total Income	785,740	820,832	(35,0
Cost of Goods Sold			
6000 · Direct Costs	4,505	11,977	(7,4
6200 · Merchandise COGS	4,045	3,854	1
6700 · Programs Direct Costs	2,368	3,177	3)
Total COGS	10,918	19,008	(8,0
Gross Profit	774,822	801,824	(27,0
Expense			
6800 · Maintenance Expenses	55,316	66,975	(11,6
7000 · Payroll Expenses, Benefits & IC			
7010 · Salaries, Wages and Benefits	474,453	449,542	24,9
7700 · Contractors Maintenance	10,272	12,805	(2,5
7800 · Contractors Office	29,679	24,849	4,8
7000 · Payroll Expenses, Benefits & IC - Other	-	-	
Total 7000 · Payroll Expenses, Benefits & IC	514,404	487,196	27,2
8000 · Overhead Expenses	162,368	160,024	2,3
Total Expense	732,089	714,195	17,8
Net Ordinary Income	42,733	87,629	(44,8
Other Income/Expense			
Other Income			
9000 · Non-Operating Revenue			
9100 · Initiation Fees	60,733	62,408	(1,6
9200 · Club Improvement Fees	46,736	48,181	(1,4
9210 · Capital Contributions	38,000	39,000	(1,0
9260 · Men's Locker Assesment	18,000	-	18,0
9301 · Interest Income	91	60	
Total 9000 · Non-Operating Revenue	163,560	149,649	13,9
Other Expense			
9500 · Non-Operating Expenses	7,197	36,448	(29,2
9590 · Depreciation and Amortization	91,300	91,300	
Total Other Expense	98,497	127,748	(29,2
Net Other Income	65,063	21,902	43,1
ncome	107,796	109,530	(1,7

#### Marin Tennis Club Consolidated P&L by Class YTD Thru November 2020

	1 - Me	embers	2 - Programs		3 - Events		4 -Merchandise		5 - Cafe		6 - Maintenance		7 - Overhead		Total u	d Total unclassified		OTAL
	Nov 20	Jan - Nov 20	Nov 20	Jan - Nov 20	Nov 20	Jan - Nov 20	Nov 20	Jan - Nov 20	Nov 20	Jan - Nov 20	Nov 20	Jan - Nov 20	Nov 20	Jan - Nov 20	Nov 20	Jan - Nov 20	Nov 20	Jan - No
Ordinary Income/Expense																		
Income																		
5000 · Member Dues & Fees																		
5010 · Family	20,033	218,804	-	-	-	-	-	-	-	-	-	-	-	-	-	-	20,033	3 2
5011 · Single	45,741	508,595		-	-	-	-	-	-	-	-	-	-	-	-	-	45,741	1 5
5019 · Other Dues	1,220	13,328	-	-	-	-	-	-	-	-	-	-	-	-	-	-	1,220	j
5050 · Member Fees	1,180	7,159		-	-	-	-	-	-	-	-	-	-	-	-	-	1,180	j
Total 5000 · Member Dues & Fees	68,174	747,886	-	-	-	-	-	-		-	-	-		-		-	68,174	4
5100 · Cafe Revenue	-	-	-	-	-	-	-	-	13,262	82,099	-	-		-		-	13,262	2
5200 · Merchandise Sales and Services	-	-		-		-	682	6,947		-	-	-		-		-	682	2
5700 · Programs																		
5701 · Court and Clubhouse Rental																		
5701.4 · Court Rental to Pros	-	-	3,443	23,952	-	-	-	-	-	-	-	-	-	-	-	-	3,443	ş
5702 · Marin Academy -	-	-	168	6,835	-	-	-	-		-	-	-		-	-	-	168	3
Total 5701 · Court and Clubhouse Rental	-	-	3,611	30,787	-	-		-		-	-	-	-	-	-	-	3,611	
5706 · USTA Participation Fees	-	-		120	-	-	-	-	-	-	-	-	-	-	-	-	-	
5715 · Marin League	-	-		-	-	-	-	-		-	-	-		-	-	-		
Total 5700 · Programs	-	-	3,611	30,907	-	-	-	-		-	-	-		-	-	-	3,611	í
Total Income	68,174	747,886	3,611	30,907		-	682	6,947	13,262	82,099	-	-	-	-	-	-	85,728	3
Cost of Goods Sold																		
6000 · Direct Costs	145	4,505		-	-			-				-	-		-		145	5
6100 · Cafe COGS	-	-	-	-		-		-	8,840	48,325	-	-		-		-	8,840	)
6200 · Merchandise COGS	-	-	-	-		-	233	4,045		-	-	-		-		-	233	3
6600 · Events Costs	-	-	-	-		110		-		-	-	-		-		-		
6700 · Programs Direct Costs	-	-	294	2,368		-		-		-	-	-		-		-	294	4
Total COGS	145	4.505	294	2,368		110	233	4.045	8.840	48,325	-	-		-		-	9,512	2
Gross Profit	68.029	743.381	3.317	28.539		(110)	449	2.902	4.422	33.774	-	-		-			76,216	3
Expense		-,	-,-	.,		( , ,		,,,,	,									
6800 · Maintenance Expenses	-	-								5,031	6,652	55,316					6,652	2
7000 · Payroll Expenses, Benefits & IC										.,	-,							
7010 · Salaries, Wages and Benefits	-	0		-		-		-	7,324	61,778	7,618	176,037	29,342	298,416			44,284	1
7700 · Contractors Maintenance		-							-	-	1,030	9,927	-	346			1,030	)
7800 · Contractors Office	-									-	-	-	2,645	29,679		-	2,645	
7000 · Payroll Expenses, Benefits & IC - Other		-		-	-			-		-		-	-	-	-	-	-	
Total 7000 · Payroll Expenses, Benefits & IC		0		-		-		-	7,324	61,778	8,648	185,964	31.987	328.441	-	-	47.959	-
8000 · Overhead Expenses		-				-		-	- 1,024	826	- 0,040	105,504	13,122	162,368		-	13,122	
Total Expense		0		-					7,324	67,636	15,301	241,280	45,109		-	-	67,733	
Net Ordinary Income	68.029		3,317				449		(2,902)	(33,862)	(15,301)	(241,280)	(45,109)				8,483	

#### Marin Tennis Club Consolidated P&L by Class YTD Thru November 2020

	1 - Mem	bers	2 - Progra	ıms	3 - Event	s	4 -Merchan	dise	5 - Cafe	•	6 - Mainten	ance	7 - Overh	ead	Total unclas	sified	TOTA	.L
Other Income/Expense																		
Other Income																		
9000 · Non-Operating Revenue																		
9100 · Initiation Fees	2,233	60,733	-	-	-	-	-	-	-	-	-	-	-	-	-	-	2,233	
9200 · Club Improvement Fees	4,170	46,736	-	-	-	-	-	-	-	-	-	-	-	-	-	-	4,170	
9210 · Capital Contributions	1,500	38,000	-	-	-	-	-	-	-	-	-	-	-	-	-	-	1,500	
9260 · Men's Locker Assesment	500	18,000	-	-	-	-	-	-	-	-	-	-	-	-	-	-	500	
9301 · Interest Income	-	-	-	-	-	-	-	-	-	-	-	-	11	91	-	-	11	
9400 · Unused Cafe Reward Points	-	-	-	-	-	-	-	-	-	3,302	-	-	-	-	-	-	-	
Total 9000 · Non-Operating Revenue	8,403	163,469	-	-	-	-	-	-	-	3,302	-	-	11	91	-		8,415	
Total Other Income	8,403	163,469	-	-	-	-	-	-	-	3,302	-	-	11	91	-		8,415	П
Other Expense																		Т
9500 · Non-Operating Expenses	-	4,624	-	-	-	300	-	-	-	2,170	-	-	-	2,573	-		-	
9590 · Depreciation and Amortization	-	-	-	-	-	-	-	-	-	-	-	-	8,300	91,300	-	-	8,300	П
Total Other Expense	-	4,624		-	-	300				2,170	-	-	8,300	93,873	-		8,300	
et Other Income	8,403	158,845	-	-	-	(300)	-	-		1,132		-	(8,289)	(93,782)	-	-	115	
ome	76,432	902,226	3,317	28,539		(410)	449	2,902	(2,902)	(32,731)	(15,301)	(241,280)	(53,397)	(584,591)	-	-	8,598	

#### Marin Tennis Club Profit & Loss Cafe YTD Comparison November 2020

	Nov 20	Jan - Nov 20	% of Incon
Ordinary Income/Expense			
Income			
5100 · Cafe Revenue			
5110 · Food Sales	4,546	37,137	34.2
5114 · Market Place Sales	421	2,610	3.1
5151 · Soft Drink Sales	589	3,824	4.4
5152 · Alcoholic Beverage Sales	7,585	38,337	57.
5160 · Guest Chef NET	121	191	0.9
Total 5100 · Cafe Revenue	13,262	82,099	100.
Total Income	13,262	82,099	100.
Cost of Goods Sold			
6100 · Cafe COGS			
6110 · Food COGS	3,546	22,173	26.
6114 · Market Place COGS	176	998	1.
6115 · Soft Drink COGS	53	1,908	0.
6119 · Non-Food Costs	678	4,119	5.
6150 · Cafe Other Direct Costs			
6150.1 · Small Equipment and Supplies	199	1,556	1.
Total 6150 · Cafe Other Direct Costs	199	1,556	1.
6152 · Alcoholic Beverages COGS			
6152.1 · Bottle/Can Beer COGS	117	1,949	0.
6152.2 · Bottle Wine COGS	3,210	9,721	24.
6152.3 · Liquor COGS	66	926	0.
6152.4 · Tap Beer COGS	684	3,145	5.
6152.5 · Tap Wine COGS	111	1,830	0.
Total 6152 · Alcoholic Beverages COGS	4,189	17,572	31.
Total 6100 · Cafe COGS	8,840	48,325	66.
Total COGS	8,840	48,325	66.
Gross Profit	4,422	33,774	33.
Expense	·		
6800 · Maintenance Expenses	-	5,031	0.
7000 · Payroll Expenses, Benefits & IC			
7010 · Salaries, Wages and Benefits	7,324	61,778	55.
Total 7000 · Payroll Expenses, Benefits & IC	7,324	61,778	55.
8000 · Overhead Expenses	-	826	0.
Total Expense	7,324	67,636	55.
Net Ordinary Income	(2,902)	(33,862)	-21.
Other Income/Expense	(=,)	(,)	
Other Income			
9000 · Non-Operating Revenue			
9400 · Unused Cafe Reward Points	-	3,302	0.
Total 9000 · Non-Operating Revenue	-	3,302	0.
Total Other Income		3,302	0.
Other Expense		5,552	0.
9500 · Non-Operating Expenses			
9560 · Inventory Loss (Incl. COVID-19)	-	2,170	0.
Total 9500 · Non-Operating Expenses		2,170	0.
Total Other Expense		2,170	0.
Net Other Income	-		0.
Net Other Income	(2,902)	1,132 <b>(32,731)</b>	

## Marin Tennis Club Café P&L vs Prior Year November 2020

	Nov 20	Nov 19	\$ Change
Ordinary Income/Expense		1101 10	ų enange
Income			
5100 · Cafe Revenue			
5110 · Food Sales	4,546	7,157	(2,611)
5114 · Market Place Sales	421	501	(80)
5151 · Soft Drink Sales	589	529	60
5152 · Alcoholic Beverage Sales	7,585	6,244	1,342
5160 · Guest Chef NET	121	-	121
Total 5100 · Cafe Revenue	13,262	14,430	(1,168)
Total Income	13,262	14,430	(1,168)
Cost of Goods Sold			
6100 · Cafe COGS			
6110 · Food COGS	3,546	3,831	(284)
6114 · Market Place COGS	176	88	88
6115 · Soft Drink COGS	53	311	(258)
6119 · Non-Food Costs	678	491	187
6150 · Cafe Other Direct Costs	199	-	199
6152 · Alcoholic Beverages COGS	4,189	3,168	1,021
Total 6100 · Cafe COGS	8,840	7,888	952
Total COGS	8,840	7,888	952
Gross Profit	4,422	6,542	(2,120)
Expense			
6800 · Maintenance Expenses	-	160	(160)
7000 · Payroll Expenses, Benefits & IC	7,324	10,718	(3,395)
8000 · Overhead Expenses			
8035 · Miscellaneous	-	20	(20)
Total 8000 · Overhead Expenses	-	20	(20)
Total Expense	7,324	10,898	(3,575)
Net Ordinary Income	(2,902)	(4,356)	1,454
Net Income	(2,902)	(4,356)	1,454

### Marin Tennis Club Café P&L vs Prior Year YTD Thru November 2020

	Jan - Nov 20	Jan - Nov 19	\$ Change
Ordinary Income/Expense			
Income			
5100 · Cafe Revenue			
5110 · Food Sales	37,137	88,730	(51,59
5114 · Market Place Sales	2,610	7,640	(5,03
5151 · Soft Drink Sales	3,824	8,329	(4,50
5152 · Alcoholic Beverage Sales	38,337	75,380	(37,04
5160 · Guest Chef NET	191	-	1!
Total 5100 · Cafe Revenue	82,099	180,079	(97,98
Total Income	82,099	180,079	(97,98
Cost of Goods Sold			
6100 · Cafe COGS			
6110 · Food COGS	22,173	43,723	(21,5
6114 · Market Place COGS	998	3,634	(2,6
6115 · Soft Drink COGS	1,908	4,890	(2,9
6119 · Non-Food Costs	4,119	7,883	(3,7)
6150 · Cafe Other Direct Costs	1,556	(503)	2,0
6152 · Alcoholic Beverages COGS	17,572	36,862	(19,2
Total 6100 · Cafe COGS	48,325	96,489	(48,1
Total COGS	48,325	96,489	(48,1
Gross Profit	33,774	83,591	(49,8
Expense	5.004	1 101	
6800 · Maintenance Expenses	5,031	1,421	3,6
7000 · Payroll Expenses, Benefits & IC	61,778	124,078	(62,2
8000 · Overhead Expenses	000	507	
8030 · License and Permits	680	587	
8035 · Miscellaneous	146	20	()
8805 · Cafe Equipment	826	607	1. 2
Total 8000 · Overhead Expenses	67,636		
Total Expense		126,105	(58,4
Net Ordinary Income	(33,862)	(42,515)	8,6
Other Income/Expense			
Other Income			
9000 · Non-Operating Revenue  9400 · Unused Cafe Reward Points	3,302	8,133	(4,8
Total 9000 · Non-Operating Revenue	3,302	8,133	(4,8
Total Other Income	3,302	8,133	•
Other Expense	3,302	0,133	(4,8
9500 · Non-Operating Expenses			
9560 · Inventory Loss (Incl. COVID-19)	2,170	-	2,1
Total 9500 · Non-Operating Expenses	2,170	_	2,1
	2,170	-	2,1
Total Other Expense  Net Other Income	1,132	8,133	(7,0
Net Other Income	1,132	0,133	(1,0

#### Marin Tennis Club Balance Sheet Prev Year Comparison

As at: November 2020

	Nov 30, 20
SETS	
Current Assets	
Checking/Savings	
1000 · Operating Funds	
1001 · Bank of Marin Operating (1736)	15,31
1005 · Bank of Marin Payroll (6014)	23
1020 · Petty Cash	19
Total 1000 · Operating Funds	15,74
1010 · Bank of Marin PPP (7725)	48
1050 · Reserve Funds	
1050.1 · Bank of Marin Savings (5673)	182,50
1050.2 · Bank of Marin CIF (0277)	48,40
1055 · Accural and Property Tax Reserv	26,03
Total 1050 · Reserve Funds	256,94
Total Checking/Savings	273,17
Other Current Assets	
1120 · Member Accounts Receivable CA	94,61
1200 · Inventory	
1210 · Cafe Inventory	13,23
1220 · Merchandise	1,40
1290 · Other Inventory	6,27
Total 1200 · Inventory	20,91
1400 · Prepaid Expense	
1410 · Prepaid Insurance	19,05
1425 · Prepaid Property Taxes	(2,36
Total 1400 · Prepaid Expense	16,69
Total Other Current Assets	132,22
Total Current Assets	405,40
Fixed Assets	,
1500 · Fixed Assets	1,575,96
1600 · Current Year Purchases	, ,
1630 · Grounds	
1630.2 · Beer Garden (Court 6)	15,89
Total 1630 · Grounds	15,89
1640 · Locker Rooms	
1640.1 · Men's	76,17
1640.2 · Women's	8,06
Total 1640 · Locker Rooms	84,23
1650 · Courts	- 1,
1650.1 · Lighting	46,68
Total 1650 · Courts	46,68
1670 · Cafe	1,08
Total 1600 · Current Year Purchases	147,90
Total Fixed Assets	1,723,86
Other Assets	1,723,00
Other Assets 1900 · Other Assets	

#### Marin Tennis Club Balance Sheet Prev Year Comparison

As at: November 2020

	Nov 30, 20
1945 · Mortgage Loan Fees	2,822
Total 1900 · Other Assets	2,822
Total Other Assets	2,822
TOTAL ASSETS	2,132,091
IABILITIES & EQUITY	
Liabilities	
Current Liabilities	
Accounts Payable	3,945
Credit Cards	2,343
Other Current Liabilities	
2100 · Payroll Liabilities	11,046
2300 · Reserve Accrued Expenses	18,643
2400 · Other Current Liabilities	
2405 · Deferred Cafe Reward Points	3,533
Total 2400 · Other Current Liabilities	3,533
Total Other Current Liabilities	33,222
Total Current Liabilities	39,510
Long Term Liabilities	
2900 · Long Term Liabilities	
2920 · BOM Mortgage (662001999)	266,922
2925 · SBA/PPP Forgivable Loan	100,874
2950 · Deferred Revenue Marin Academy	10,920
Total 2900 · Long Term Liabilities	378,716
2990 · Refundable Memberships	106,700
Total Long Term Liabilities	485,416
Total Liabilities	524,926
Equity	
3000 · Equity	1,492,474
Net Income	74,656
Total Equity	1,607,164
TOTAL LIABILITIES & EQUITY	2,132,091

### Marin Tennis Club Cash Flow Statement November 2020

	Nov 20
OPERATING ACTIVITIES	
Net Income	8,598
Adjustments to reconcile Net Income	
to net cash provided by operations:	
1120 · Member Accounts Receivable CA	17,846
1200 · Inventory:1210 · Cafe Inventory:1210.1 · Food Stuffs	968
1200 · Inventory:1210 · Cafe Inventory:1210.2 · Market Place	198
1200 · Inventory:1210 · Cafe Inventory:1210.5 · Cold Drinks	(40
1200 · Inventory:1210 · Cafe Inventory:1210.6 · Bottle/Can Beer	(215
1200 · Inventory:1210 · Cafe Inventory:1210.7 · Bottle Wine OLD	3,210
1200 ⋅ Inventory:1210 ⋅ Cafe Inventory:1210.7a ⋅ Bottle Wine NEW	(3,131
1200 · Inventory:1210 · Cafe Inventory:1210.8 · Liquor / Liquer / Mixers	66
1200 ⋅ Inventory:1210 ⋅ Cafe Inventory:1210.8a ⋅ Cocktails	(438
1200 · Inventory:1210 · Cafe Inventory:1215 · Tap:1215.1 · Tap Wine	111
1200 · Inventory:1210 · Cafe Inventory:1215 · Tap:1215.2 · Tap Beer	272
1200 · Inventory:1210 · Cafe Inventory:1215 · Tap:1215.9 · Keg Deposits	(154
1200 · Inventory:1220 · Merchandise:1220.1 · Pro Shop	18
1200 · Inventory:1220 · Merchandise:1220.2 · MTC Logo Merchandise	(56
1200 · Inventory:1220 · Merchandise:1220.4 · Racquet Strings	27
1200 · Inventory:1220 · Merchandise:1220.5 · Tennis Balls	244
1400 · Prepaid Expense:1410 · Prepaid Insurance:1410.1 · General Liability (Great Amer)	(522
1400 · Prepaid Expense:1410 · Prepaid Insurance:1410.2 · Workers' Comp (IllinoisMidwest)	(739
1400 · Prepaid Expense:1410 · Prepaid Insurance:1410.3 · D&O Insurance (Philadelphia)	(5
1400 · Prepaid Expense:1410 · Prepaid Insurance:1410.4 · Auto/Truck (Great Amer)	(
1400 · Prepaid Expense:1410 · Prepaid Insurance:1410.6 · Cyber Insurance (At-Bay)	81
1400 · Prepaid Expense:1425 · Prepaid Property Taxes	1,900
2001 · Vendor Payables	(5,179
2200 · Credit Cards:2200.1 · Bank of Marin VISA (9040)	(13
2100 · Payroll Liabilities:2115 · Workers' Compensation Liability	972
2300 · Reserve Accrued Expenses:2315 · Sales Tax Liability	1,303
2300 · Reserve Accrued Expenses:2320 · Unforseen Maintenance Expense	1,379
2300 · Reserve Accrued Expenses:2325 · Unforseen Pool Expenses	(307
2400 · Other Current Liabilities:2405 · Deferred Cafe Reward Points	(1,432
Net cash provided by Operating Activities	24,964
INVESTING ACTIVITIES	•
1500 · Fixed Assets:1590 · Accumulated Depreciation	8,300
1900 · Other Assets:1945 · Mortgage Loan Fees	29
Net cash provided by Investing Activities	8,329
FINANCING ACTIVITIES	0,020
2900 · Long Term Liabilities:2920 · BOM Mortgage (662001999)	(2,125
2900 · Long Term Liabilities:2950 · Deferred Revenue Marin Academy	(168
	(2,293

Net cash increase for period	30,999
Cash at beginning of period	242,180
Cash at end of period	273,179
Cash at end of period	515,359

#### Marin Tennis Club Cash Flow Statement YTD Thru November 2020

		Jan - Nov 2					
OPER	ATING ACTIVITIES						
	Net Income						
	Adjustments to reconcile Net Income						
	to net cash provided by operations:						
	1100 · Accounts Receivable:1101 · Accounts Receivable	30					
	1100 · Accounts Receivable:1102 · Initiation Fee Installments	4,9					
	1120 · Member Accounts Receivable CA	(5,1					
	1200 · Inventory:1210 · Cafe Inventory:1210.1 · Food Stuffs	4					
	1200 · Inventory:1210 · Cafe Inventory:1210.2 · Market Place	3					
	1200 · Inventory:1210 · Cafe Inventory:1210.5 · Cold Drinks	1					
	1200 · Inventory:1210 · Cafe Inventory:1210.6 · Bottle/Can Beer	2					
	1200 · Inventory:1210 · Cafe Inventory:1210.7 · Bottle Wine OLD	2,2					
	1200 · Inventory:1210 · Cafe Inventory:1210.7a · Bottle Wine NEW	(3,1					
	1200 · Inventory:1210 · Cafe Inventory:1210.8 · Liquor / Liquer / Mixers	(5					
	1200 · Inventory:1210 · Cafe Inventory:1210.8a · Cocktails	(4					
	1200 · Inventory:1210 · Cafe Inventory:1215 · Tap:1215.1 · Tap Wine	1,0					
	1200 · Inventory:1210 · Cafe Inventory:1215 · Tap:1215.2 · Tap Beer	1					
	1200 · Inventory:1210 · Cafe Inventory:1215 · Tap:1215.9 · Keg Deposits						
	1200 · Inventory:1220 · Merchandise:1220.1 · Pro Shop	/4					
	1200 · Inventory:1220 · Merchandise:1220.2 · MTC Logo Merchandise	(1					
	1200 · Inventory:1220 · Merchandise:1220.4 · Racquet Strings  1200 · Inventory:1220 · Merchandise:1220.5 · Tennis Balls	(2					
	1400 · Prepaid Expense:1410 · Prepaid Insurance	8					
	1400 · Prepaid Expense: 1410 · Prepaid Insurance: 1410.1 · General Liability (Great Amer)	(3,3					
	1400 · Prepaid Expense:1410 · Prepaid Insurance:1410.2 · Workers' Comp (IllinoisMidwest						
	1400 · Prepaid Expense:1410 · Prepaid Insurance:1410.3 · D&O Insurance (Philadelphia)	, (0,					
	1400 · Prepaid Expense:1410 · Prepaid Insurance:1410.4 · Auto/Truck (Great Amer)						
	1400 · Prepaid Expense:1410 · Prepaid Insurance:1410.5 · Umbrella (GreatAmer)	(5					
	1400 · Prepaid Expense:1410 · Prepaid Insurance:1410.6 · Cyber Insurance (At-Bay)	·					
	1400 · Prepaid Expense:1425 · Prepaid Property Taxes	8,					
	2001 · Vendor Payables	(10,0					
	2200 · Credit Cards:2200.1 · Bank of Marin VISA (9040)	(1,3					
	2100 · Payroll Liabilities						
	2100 · Payroll Liabilities:2101 · Payroll Taxes						
	2100 · Payroll Liabilities:2115 · Workers' Compensation Liability	11,					
	2300 · Reserve Accrued Expenses:2315 · Sales Tax Liability	(1,					
	2300 · Reserve Accrued Expenses:2320 · Unforseen Maintenance Expense	12,					
	2300 · Reserve Accrued Expenses:2325 · Unforseen Pool Expenses	3,					
	2400 · Other Current Liabilities:2405 · Deferred Cafe Reward Points	3,					
	2400 · Other Current Liabilities:2490 · Other Accrued Expenses	(*					
Net ca	sh provided by Operating Activities	90,0					
INVES	TING ACTIVITIES						
	1500 · Fixed Assets:1590 · Accumulated Depreciation	91,3					
	1600 · Current Year Purchases:1630 · Grounds:1630.2 · Beer Garden (Court 6)	(15,8					
	1600 ⋅ Current Year Purchases:1640 ⋅ Locker Rooms:1640.1 ⋅ Men's	(76,					
	1600 · Current Year Purchases:1640 · Locker Rooms:1640.2 · Women's	(8,0					
	1600 · Current Year Purchases:1650 · Courts:1650.1 · Lighting	(46,6					
	1600 · Current Year Purchases:1670 · Cafe	(1,0					
	1900 · Other Assets:1945 · Mortgage Loan Fees	- 3					
Net ca	Net cash provided by Investing Activities						
FINAN	CING ACTIVITIES						
	2900 · Long Term Liabilities:2920 · BOM Mortgage (662001999)	(22,9					
	2900 · Long Term Liabilities: 2925 · SBA/PPP Forgivable Loan	100,8					
	2900 · Long Term Liabilities: 2950 · Deferred Revenue Marin Academy	(1,8					
	2990 · Refundable Memberships	(6,8					
Net ca	sh provided by Financing Activities	69,3					
	ease for period	103,0					

## Marin Tennis Club Reserve Account Transactions 4th Quarter

Туре	Date	Memo	Clr	Debit	Credit	Balance
1050 · Reserve Funds						166,151.92
1050.1 · Bank of Mar			166,151.92			
Transfer	10/06/2020 Rusk	pasky Initiation Fee	$\sqrt{}$	3,000.00		169,151.92
Transfer	10/06/2020 Rodr	igues Intitiation Fee	$\sqrt{}$	4,000.00		173,151.92
Transfer	10/14/2020 Holt	Initiation Fee Installment 3	$\sqrt{}$	500.00		173,651.92
Transfer	10/15/2020 Mazz	raferri Initiation fee installment 3	$\sqrt{}$	750.00		174,401.92
Transfer	10/29/2020 Salve	Initiation fee	$\sqrt{}$	3,000.00		177,401.92
Deposit	10/31/2020 Inter	est	$\sqrt{}$	9.24		177,411.16
Transfer	11/11/2020 Mazz	zaferri Installment 4 initiation fee	$\sqrt{}$	750.00		178,161.16
Transfer	11/16/2020 Turo	n Initiation fee installment 1	$\sqrt{}$	1,333.33		179,494.49
Transfer	11/16/2020 Mazz	zaferri Initiation fee installment 4	$\sqrt{}$	750.00		180,244.49
Transfer	11/25/2020 Malik	Initiation fee installment 1	$\sqrt{}$	2,250.00		182,494.49
Deposit	11/30/2020 Inter	est	$\sqrt{}$	9.90		182,504.39
Total 1050.1 · Bank o	Total 1050.1 · Bank of Marin Savings (5673)				0.00	182,504.39
Total 1050 · Reserve Funds	3			16,352.47	0.00	182,504.39
TOTAL	TAL					

# Marin Tennis Club CIF Account Transactions 4th Quarter

		Т	уре	Date	Memo	Clr	Debit	Credit	Balance
	1050	· Reserve F	unds						53,379.09
	1050.2 · Bank of Marin CIF (02		in CIF (0277)					53,379.09	
		Transf	er	10/02/2020	September CIF Transfer	$\sqrt{}$	4,146.40		57,525.49
		Transf	er	10/06/2020	Rusbasky Capital Contribution Fee	$\sqrt{}$	2,000.00		59,525.49
		Transf	er	10/06/2020	Rodrigues Captital Contribution Fee	$\sqrt{}$	3,000.00		62,525.49
		Transf	er	10/14/2020	Holt Capital Contribution Installment 3	$\sqrt{}$	1,000.00		63,525.49
		Transf	er	10/15/2020	Mazzaferri Capital contribution fee installment 3	$\sqrt{}$	500.00		64,025.49
		Transf	er	10/21/2020	Progress payment Men's Spa Project	$\sqrt{}$		7,500.00	56,525.49
		Transf	er	10/21/2020	Progress payment Women's spa project	$\sqrt{}$		7,500.00	49,025.49
		Transf	er	10/22/2020	Final Payment Pacific Circle Court 6 railing	$\sqrt{}$		14,415.00	34,610.49
		Transf	er	10/26/2020	Court 12 lighting fixtures transfer	$\sqrt{}$		12,379.80	22,230.69
		Transf	er	10/29/2020	Salvo Capital Contribution Fee	$\sqrt{}$	2,000.00		24,230.69
		Depos	sit	10/31/2020	Interest	$\sqrt{}$	1.87		24,232.56
		Transf	er	11/11/2020	October CIF Funds Transfer	$\sqrt{}$	4,175.42		28,407.98
		Transf	er	11/11/2020	Mazzaferri Capital Contribution Installment 4	$\sqrt{}$	500.00		28,907.98
		Transf	er	11/16/2020	Transfer permanent locker payments	$\sqrt{}$	18,000.00		46,907.98
		Transf	er	11/16/2020	Turon Capital Contribution Installment 1	$\sqrt{}$	1,000.00		47,907.98
		Transf	er	11/16/2020	Mazzaferri Capital Contribution installment 4	$\sqrt{}$	500.00		48,407.98
		Depos	sit	11/30/2020	Interest	$\sqrt{}$	1.39		48,409.37
		Total 1050.2	· Bank o	f Marin CIF (027	77)		36,825.08	41,794.80	48,409.37
	Total	1050 · Rese	rve Funds				36,825.08	41,794.80	48,409.37
TOTA	<b>AL</b>						36,825.08	41,794.80	48,409.37

## Marin Tennis Club PPP Account Transactions 4th Quarter

Туре	Date	Memo	Clr	Debit	Credit	Balance
1010 · Bank of Ma	rin PPP (7725)			0.00		
Transfer	nsfer 05/04/2020 Funds Transfer (Reversed on 05/01/20 √					100,874.00
Transfer	05/13/2020 F	Payroll transfer May 1	$\sqrt{}$		11,000.00	89,874.00
Transfer	05/17/2020	Tranfer for BoM Note	$\checkmark$		3,329.43	86,544.57
Transfer	05/17/2020	Transfer for Kaiser Benefits	$\checkmark$		8,945.94	77,598.63
Transfer	05/17/2020	Transfer for Allied Dental Benefits	$\checkmark$		713.63	76,885.00
Transfer	05/17/2020	Transfer California Clean Energy	$\sqrt{}$		1,633.21	75,251.79
Transfer	05/17/2020	Tansfer for PG&E	$\checkmark$		260.75	74,991.04
Transfer	05/17/2020 F	Payroll Transfer adjustment	$\checkmark$	587.40		75,578.44
Transfer	05/18/2020 F	Reverse transfer for Loan Payment	$\checkmark$	3,329.43		78,907.87
Transfer	05/27/2020 F	Payroll transfer	$\checkmark$		18,000.00	60,907.87
Transfer	06/11/2020 F	Payroll Transfer	$\checkmark$		19,420.00	41,487.87
Transfer	06/26/2020 F	PPP Payroll transfer	$\sqrt{}$		16,000.00	25,487.87
Transfer	07/13/2020 F	Payroll Funds Transfer	$\checkmark$		22,000.00	3,487.87
Transfer	07/29/2020 F	Payroll transfer	$\checkmark$		3,000.00	487.87
Total 1010 · Bank o	of Marin PPP (77	306,539.83	306,051.96	487.87		
TOTAL		306,539.83	306,051.96	487.87		

#### Marin Tennis Club Accural Reserves 4th Quarter

	Туре	Date	Memo	Clr	Debit	Credit	Balance
1050 · Reserve Fu	ınds						17,235.42
1055 · Acc	cural and Property T	ax Reserv					17,235.42
1	1055.1 · Accrual Res	serves (8374)					8,184.90
	Transfer	10/18/2020 Unfo	rseen Building transfer	$\checkmark$	2,000.00		10,184.90
	Transfer	10/18/2020 Unfo	rseen Pool transfer	$\sqrt{}$	500.00		10,684.90
	Transfer	10/18/2020 Sept	ember Sales tax accural	$\sqrt{}$	517.44		11,202.34
	Transfer	10/18/2020 Sales	s tax payment transfer	$\sqrt{}$		545.24	10,657.10
	Transfer	11/16/2020 Octo	ber unforseen maint transfer	$\sqrt{}$	2,000.00		12,657.10
	Transfer	11/16/2020 Octo	ber unforseen pool transfer	√	500.00		13,157.10
7	Total 1055.1 · Accrual Reserves (8374)				5,517.44	545.24	13,157.10
1	1055.2 · Property Tax Reserve						9,050.00
	Transfer	10/18/2020 Prop	erty tax accural	$\sqrt{}$	1,900.00		10,950.00
	Transfer	11/16/2020 Octo	ber Property Tax accrual	√	1,925.00		12,875.00
7	Total 1055.2 · Property Tax Reserve				3,825.00	0.00	12,875.00
1	1055 · Accural and Property Tax Reserv - Other						0.52
	Deposit	10/31/2020 Interes	est	$\checkmark$	0.08		0.60
	Deposit	11/30/2020 Interes	est	$\sqrt{}$	0.31		0.91
7	Total 1055 · Accural and Property Tax Reserv - Other				0.39	0.00	0.91
Total 1055 · Accural and Property Tax Reserv					9,342.83	545.24	26,033.01
Total 1050 · Reserve Funds					9,342.83	545.24	26,033.01
TAL				_	9,342.83	545.24	26,033.01