

Financial Statements

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Jan-20

Marin Tennis Club Consolidated P&L vs Budget January 2020

	Jan 20	Budget	\$ Over Budget	% of Budge
Ordinary Income/Expense				
Income				
5000 · Member Dues & Fees				
5010 · Family	20,826	22,111	(1,286)	94.19
5011 · Single	48,408	47,462	946	101.99
5015 · Member Fees	1,208	935	273	129.10
5019 · Other Dues	1,056	943	113	111.98
Total 5000 · Member Dues & Fees	71,497	71,451	46	100.00
5200 · Merchandise Sales and Services	558	660	(103)	84.4
5600 · Events Revenue	-	-	-	0.0
5700 · Programs				
5701 · Court and Clubhouse Rental	7,084	7,500	(416)	94.4
5705 · Marin/Napa/Sonoma League	-	-	-	0.0
5706 · USTA Participation Fees	200			
5715 · Marin League	-	-	-	0.0
Total 5700 · Programs	7,284	7,500	(216)	97.1
Total Income	79,338	79,611	(273)	99.6
Cost of Goods Sold			(=: 5)	
6000 · Direct Costs	1,413	1,000	413	141.2
6200 · Merchandise COGS	349	339	10	102.8
6600 · Events Costs	-	-	-	0.0
6700 · Programs Direct Costs	179	200	(21)	89.3
Total COGS	1,940	1,539	401	126.0
Gross Profit	77,398	78.072	(674)	99.1
Expense	11,390	70,072	(074)	33.1
6800 · Maintenance Expenses	6,538	10,200	(3,662)	64.1
7000 · Payroll Expenses, Benefits & IC	0,000	10,200	(3,002)	04.1
7010 · Salaries, Wages and Benefits	46,417	42,042	4,375	110.4
7700 · Independent Contractors Maint.	1,237	1,110	127	111.4
7800 · Independent Contractors Maint.	2,530	2,700	(170)	93.7
7000 · Payroll Expenses, Benefits & IC - Other	2,550	2,700	-	0.0
	50,184	45,852	4,332	109.4
Total 7000 · Payroll Expenses, Benefits & IC 8000 · Overhead Expenses		14,985		87.6
	13,132		(1,853)	
Total Expense	69,854	71,037	(1,183)	98.3
Net Ordinary Income	7,544	7,035	509	107.2
Other Income/Expense				
Other Income				
9000 · Non-Operating Revenue		7.000	(7.000)	
9100 · Initiation Fees		7,000	(7,000)	0.0
9200 · Club Improvement Fees	4,278	4,374	(96)	97.8
9210 · Capital Contributions	-	5,000	(5,000)	0.0
9301 · Interest Income	9			
Total 9000 · Non-Operating Revenue	4,287	16,374	(12,087)	26.1
Total Other Income	4,287	16,374	(12,087)	26.1
Other Expense				
9500 · Non-Operating Expenses				
9510 · Credit for Member Referral	-			
Total 9500 · Non-Operating Expenses	-			
9590 · Depreciation and Amortization	8,300	8,300	-	100.0
Total Other Expense	8,300	8,300	-	100.0
Net Other Income	(4,013)	8,074	(12,087)	-49.7
Income	3,531	15,109	(11,578)	23.3
Net Café	(2,527)	(3,167)	640	79.7
Net Events	(32)	-	(32)	100.0
Consolidated Net Income	971	11,942	(10,971)	8.1

Marin Tennis Club Consolidated P&L vs Prior Year January 2020 vs 2019

	Jan 20	Jan 19	\$ Change	% Change
Ordinary Income/Expense				
Income				
5000 · Member Dues & Fees				
5010 · Family	20,826	20,062	764	3.81
5011 · Single	48,408	49,357	(950)	-1.92
5015 · Member Fees	1,208	763	445	58.28
5019 · Other Dues	1,056	1,074	(18)	-1.68
Total 5000 · Member Dues & Fees	71,497	71,256	241	0.34
5200 · Merchandise Sales and Services	558	399	159	39.72
5700 · Programs	7.004	0.444	4.070	400.40
5701 · Court and Clubhouse Rental	7,084	2,414	4,670	193.46
5706 · USTA Participation Fees	200	380	(180)	-47.37
5715 · Marin League	7.004	- 0.704	- 4 400	0.00
Total 5700 · Programs	7,284	2,794	4,490	160.70
Total Income	79,338	74,449	4,890	6.57
Cost of Goods Sold 6000 · Direct Costs	1 412	1 240	- GE	4.83
6200 · Merchandise COGS	1,413	1,348	65 149	74.83
6700 · Programs Direct Costs	179	200	179	100.00
Total COGS	1,940	1,547	393	25.41
Gross Profit			4,497	6.17
Expense	77,398	72,901	4,497	0.17
6800 · Maintenance Expenses	6,538	6,203	335	5.41
7000 · Payroll Expenses, Benefits & IC	0,000	0,200	333	0.71
7010 · Salaries, Wages and Benefits	46,417	41,829	4,588	10.97
7700 · Independent Contractors Maint.	1,237	840	397	47.24
7800 · Independent Contractors Office	2,530	1,875	655	34.93
Total 7000 · Payroll Expenses, Benefits & IC	50,184	44,544	5,640	12.66
8000 · Overhead Expenses	13,132	11,635	1,497	12.87
Total Expense	69,854	62,382	7,473	11.98
Net Ordinary Income	7,544	10,520	(2,976)	-28.29
Other Income/Expense	·	,	<u> </u>	
Other Income				
9000 · Non-Operating Revenue				
9100 · Initiation Fees	-	3,000	(3,000)	-100.00
9200 · Club Improvement Fees	4,278	4,404	(126)	-2.85
9210 · Capital Contributions	-	2,000	(2,000)	-100.00
9301 · Interest Income	9	2	7	310.23
Total 9000 · Non-Operating Revenue	4,287	9,406	(5,119)	-54.42
Total Other Income	4,287	9,406	(5,119)	-54.42
Other Expense				
9500 · Non-Operating Expenses				
9510 · Credit for Member Referral		-	-	0.00
Total 9500 · Non-Operating Expenses	-	-	-	0.00
9590 · Depreciation and Amortization	8,300	8,300	-	0.00
Total Other Expense	8,300	8,300	-	0.00
Net Other Income	(4,013)	1,106	(5,119)	-462.93
come	3,531	11,626	(8,095)	-69.63
Net Cell	(0.505)	(4.705)	0.470	40.00
Net Café Net Events	(2,527)	(4,705)	2,178	46.30 -85.16

Marin Tennis Club Café P&L vs Budget January 2020

	Jan 20	Budget	\$ Over Budget	% of Budge
Ordinary Income/Expense				
Income				
5100 · Cafe Revenue				
5110 · Food Sales	7,832	8,000	(168)	97.90
5114 · Market Place Sales	587	750	(163)	78.3
5151 · Soft Drink Sales	489	800	(311)	61.1
5152 · Alcoholic Beverage Sales	6,990	6,250	740	111.8
Total 5100 · Cafe Revenue	15,898	15,800	98	100.6
Total Income	15,898	15,800	98	100.6
Cost of Goods Sold				
6100 · Cafe COGS				
6110 · Food COGS	3,690	4,000	(310)	92.2
6114 · Market Place COGS	280	450	(170)	62.2
6151 · Soft Drink COGS	250	400	(150)	62.5
6152 · Alcoholic Beverages COGS	3,114	2,800	314	111.2
Total 6100 · Cafe COGS	7,334	7,650	(316)	95.8
6150 · Other Direct Costs	465	825	(360)	56.4
Total COGS	7,799	8,475	(676)	92.0
Gross Profit	8,099	7,325	774	110.5
Expense				
6800 · Maintenance Expenses	375			
7000 · Payroll Expenses, Benefits & IC				
7010 · Salaries, Wages and Benefits	10,251	10,492	(241)	97.7
Total 7000 · Payroll Expenses, Benefits & IC	10,251	10,492	(241)	97.7
Total Expense	10,626	10,492	134	101.2
Net Ordinary Income	(2,527)	(3,167)	640	79.7
Income	(2,527)	(3,167)	640	79.7

Marin Tennis Club Café P&L vs Prior Year January 2020 vs 2019

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	Jan 20	Jan 19	\$ Change	% Change
Ordinary Income/Expense				
Income				
5100 · Cafe Revenue				
5110 · Food Sales	7,832	7,603	229	3.01%
5114 · Market Place Sales	587	645	(57)	-8.88%
5151 · Soft Drink Sales	489	445	44	9.94%
5152 · Alcoholic Beverage Sales	6,990	4,983	2,007	40.28%
Total 5100 · Cafe Revenue	15,898	13,675	2,223	16.26%
Total Income	15,898	13,675	2,223	16.26%
Cost of Goods Sold				
6100 · Cafe COGS				
6110 · Food COGS	3,690	4,328	(638)	-14.75%
6114 · Market Place COGS	280	(20)	300	1530.97%
6151 · Soft Drink COGS	250	314	(64)	-20.27%
6152 · Alcoholic Beverages COGS	3,114	2,101	1,013	48.20%
Total 6100 · Cafe COGS	7,334	6,724	610	9.08%
6150 · Other Direct Costs	465	16	450	2884.73%
Total COGS	7,799	6,739	1,060	15.73%
Gross Profit	8,099	6,936	1,163	16.77%
Expense				
6800 · Maintenance Expenses	375	-	375	100.00%
7000 · Payroll Expenses, Benefits & IC	10,251	11,641	(1,391)	-11.95%
Total Expense	10,626	11,641	(1,016)	-8.72%
Net Ordinary Income	(2,527)	(4,705)	2,178	46.30%
Net Income	(2,527)	(4,705)	2,178	46.30%

Marin Tennis Club Cash Flow Statement January 2020

	Jan 20
OPERATING ACTIVITIES	
Net Income	971
Adjustments to reconcile Net Income	
to net cash provided by operations:	
Net cash provided by Operating Activities	2,089
INVESTING ACTIVITIES	
1500 · Fixed Assets:1590 · Accumulated Depreciation	8,300
1600 · Current Year Purchases:1640 · Locker Rooms:1640.1 · Men's	(17,330)
1600 · Current Year Purchases:1650 · Courts:1650.1 · Lighting	(1,167)
1600 · Current Year Purchases:1670 · Cafe	(1,086)
1900 · Other Assets:1945 · Mortgage Loan Fees	29
Net cash provided by Investing Activities	(11,254)
FINANCING ACTIVITIES	
2900 · Long Term Liabilities:2920 · BOM Mortgage (662001999)	(2,031)
2900 · Long Term Liabilities:2950 · Deferred Revenue Marin Academy	(168)
3000 · Equity:3010 · Member's Equity	52,245
3200 · Unrestricted Net Assets	(52,245)
Net cash provided by Financing Activities	(2,199)
Net cash increase for period	(11,364)
Cash at beginning of period	165,260
Cash at end of period	153,895

Marin Tennis Club Balance Sheet

Created on: 2/16/2020

As at: January 2020 vs 2019

	Jan 31, 20	Jan 31, 19	\$ Change	% Change
SETS				
Current Assets				
Checking/Savings				
1000 · Operating Funds	5,482	5,244	238	4.54%
1050 · Reserve Funds	148,414	44,154	104,259	236.13%
Total Checking/Savings	153,895	49,398	104,498	211.54%
Accounts Receivable				
1100 · Accounts Receivable				
1101 · Accounts Receivable	6,033	338	5,695	1683.47%
1102 · Initiation Fee Installments	3,946	27,527	(23,581)	-85.67%
Total 1100 · Accounts Receivable	9,979	27,865	(17,886)	-64.19%
Accounts Receivable	9,979	27,865	(17,886)	-64.19%
Other Current Assets				
1120 · Member Accounts Receivable CA	89,151	90,272	(1,121)	-1.24%
1200 · Inventory				
1210 · Cafe Inventory	14,182	12,835	1,347	10.49%
1220 · Merchandise	1,905	6,658	(4,753)	-71.39%
1290 · Other Inventory	6,272	6,272	-	0.00%
Total 1200 · Inventory	22,359	25,765	(3,406)	-13.22%
1400 · Prepaid Expense	36,583	28,104	8,478	30.17%
Total Other Current Assets	148,093	144,142	3,951	2.74%
Total Current Assets	311,967	221,405	90,562	40.90%
Fixed Assets				
1500 · Fixed Assets	1,658,964	1,727,912	(68,948)	-3.99%
1600 · Current Year Purchases				
1640 · Locker Rooms	17,330	-	17,330	100.00%
1650 · Courts	1,167	-	1,167	100.00%
1670 · Cafe	1,086	-	1,086	100.00%
Total 1600 · Current Year Purchases	19,583	-	19,583	100.00%
Total Fixed Assets	1,678,547	1,727,912	(49,365)	-2.86%
Other Assets				
1900 · Other Assets				
1945 ⋅ Mortgage Loan Fees	3,110	-	3,110	100.00%
Total 1900 · Other Assets	3,110	-	3,110	100.00%
Total Other Assets	3,110		3,110	100.00%
TAL ASSETS	1,993,625	1,949,317	44,308	2.27%

Marin Tennis Club Balance Sheet

Created on: 2/16/2020

As at: January 2020 vs 2019

	Jan 31, 20	Jan 31, 19	\$ Change	% Change
ABILITIES & EQUITY				
Liabilities				
Current Liabilities				
Accounts Payable	22,680	18,400	4,281	23.26%
Credit Cards	1,718	16,662	(14,944)	-89.69%
Other Current Liabilities				
2100 · Payroll Liabilities	28	92	(64)	-69.65%
2300 · Reserve Accrued Expenses				
2315 · Sales Tax Liability	1,646	1,390	256	18.44%
Total 2300 · Reserve Accrued Expenses	1,646	1,390	256	18.44%
2400 · Other Current Liabilities	10,161	11,905	(1,744)	-14.65%
Total Other Current Liabilities	11,835	13,387	(1,552)	-11.60%
Total Current Liabilities	36,233	48,448	(12,216)	-25.21%
Long Term Liabilities				
2900 · Long Term Liabilities				
2910 · Bank of Marin Note Payable	-	271,053	(271,053)	-100.00%
2915 · Bank of Marin Note Payable (Caf	-	35,424	(35,424)	-100.00%
2920 · BOM Mortgage (662001999)	287,810	-	287,810	100.00%
2950 · Deferred Revenue Marin Academy	12,600	15,130	(2,530)	-16.72%
Total 2900 · Long Term Liabilities	300,410	321,607	(21,197)	-6.59%
2990 · Refundable Memberships	113,500	82,076	31,425	38.29%
Total Long Term Liabilities	413,910	403,682	10,227	2.53%
Total Liabilities	450,142	452,131	(1,988)	-0.44%
Equity				
3000 · Equity				
3010 ⋅ Member's Equity	1,542,511	1,483,972	58,539	3.95%
3990 · Opening Balance Equity		6,294	(6,294)	-100.00%
3000 · Equity	1,542,511	1,490,266	52,245	3.51%
Net Income	971	6,920	(5,949)	-85.96%
Total Equity	1,543,483	1,497,187	46,296	3.09%
OTAL LIABILITIES & EQUITY	1,993,625	1,949,317	44,308	2.27%

Marin Tennis Club Reserve Account Transactions January 2020

Туре	Date	Memo	Debit	Credit	Balance
1050 · Reserve Funds					63,205.41
1050.1 · Bank of Ma	rin Savings (5673)				63,205.41
Transfer	01/02/2020 Ter	np Loan Transfer Back 50%	5,000.00		68,205.41
Transfer	01/06/2020 Rep	pay other 50% temp loan for bill pay	5,000.00		73,205.41
Transfer	01/31/2020 Ter	np transfer cover cash flow		5,000.00	68,205.41
Deposit	01/31/2020 Inte	erest	3.97		68,209.38
Total 1050.1 · Bank o	of Marin Savings (56	73)	10,003.97	5,000.00	68,209.38
Total 1050 · Reserve Funds	S		10,003.97	5,000.00	68,209.38
TOTAL			10,003.97	5,000.00	68,209.38

Marin Tennis Club CIF Account Transactions January 2020

			Туре	Date	Memo	Debit	Credit	Balance
	1050 · Reserve Funds						91,918.31	
	1050.2 · Bank of Marin CIF (0277)					91,918.31		
			Transfer	01/07/2020	Lighting project DRB Fee		1,167.00	90,751.31
			Transfer	01/13/2020	LRP 10% Painting bid		780.00	89,971.31
			Transfer	01/27/2020	50% Men Locker purchase		16,550.00	73,421.31
			Transfer	01/31/2020	December CIF Transfer	4,278.00		77,699.31
			Deposit	01/31/2020	Interest	4.85		77,704.16
	Total 1050.2 · Bank of Marin CIF (027		77)	4,282.85	18,497.00	77,704.16		
	Total 1050 · Reserve Funds			4,282.85	18,497.00	77,704.16		
TOTA	AL.					4,282.85	18,497.00	77,704.16