

**MARIN TENNIS CLUB
MEETING OF THE BOARD OF DIRECTORS
May 25, 2017, 6:00 p.m.**

1. Meeting called to order by President and Acting GM Marty Marks at 6:05 p.m.

Directors Present: Emily Birkenseer, Aric Clark, Joan Corbett, Lisa Cush, Richard Hoffman, John Honey, Marty Marks

Also Present: GM Greg Nagaye; Peggy Hodel came to meeting for Financial discussion only.

Directors Absent: Liz Collins, Maureen Tierney

2. Approval of minutes from April 27, 2017 Board meeting. M/S/A 7-0.

3. Manager's Report – Greg Nagaye.

- Greg reported that we currently have 288 members. We have lost 3 and added 4 for a net gain of one membership.

BOARD ACTION:

- Request by member Betty Roth's family to hold a party on Saturday, September 9 from 5:30 to 10 P.M. on terms similar to previous like events. After much discussion regarding pricing of facility, deposits, café and bar service, etc., the Board approved the use of the clubhouse for Betty Roth's event on Sept 9 from 5:30 p.m. – 9:00 p.m. subject to approval of the pricing. M/S/A 7-0.

4. OLD BUSINESS:

- Café and Bar Task Force – update Marty.

BOARD ACTION: After discussion regarding bartenders and potential café service, it was agreed that bartender service needed to be implemented within the month. M/S/A 7-0. Joan provided GM Greg Nagaye with reports from Mick Spilsbury regarding how to price out the cost of items and plans for café service. Joan said that she and Mick met to discuss these recommendations and it was suggested that an outside caterer handle the service to simplify a pilot program.

- Grievance Process – Rich- To be addressed at next meeting.
- Website Task Force & Tech Improvement Update – Software for- POS Credit cards.
 - Aric reported that he was looking at several companies for Point of Sale software. He's not happy with the lack of response from Club Soft, and other directors indicated similar problems with this company. Aric is looking at other club software packages. Greg had a recommendation for a software program, and he will meet with Aric to discuss further.

- The TV monitor has been installed for new member photos and for use in projecting the results of the tournament. Thanks to Bill Ceglarz for helping staff do the electrical saving us \$1,000.
- Problems occurred with the credit card machine and Aric has obtained Square for handling credit transactions this weekend for beer, wine, and food. Square takes 2.75% for processing, and it is simple to use. Aric will advise Jeff regarding the system. Beer will be free during the day at the Beer Garden.

5. Finance Committee – Financials Attached.

- Limited discussion occurred re: the budget and balance sheet. \$12k loss. Concern about membership continues, and we are hopeful that we will get new members with the weekend championships. The kitchen continues to run in the red, but with the increase in our food prices the loss is less than last year.
- Captain's Letter will reiterate the policy that beer is not to be brought to the club and encourage members to fill out a chit for wine corkage (which is on the form) if they bring in their own wine. It is against our liquor license for non-members to bring alcohol in to the club.

6. House & Grounds Committee (Minutes attached).

- **BOARD ACTION:** Add Eduardo Madueno to the H&G Committee. M/S/A 7-0. The committee was pleased that Eduardo will assist with plans for a remodel of the men's locker room and will obtain member input.
- Minimal work has been done in the way of minor upgrades. The men's locker room has been sanitized, faucets have been connected for the urinals, and new shower curtains installed. This kind of maintenance should be ongoing.

7. Tennis Committee (Minutes attached).

- Jeff Kamys has done an outstanding job in preparation for the Memorial Day Championships. The club looks spectacular.
- Randy Tugaw is commended for his work on the concrete for the Beer Garden, and we are excited about the party that will occur.
- Congratulations to Jeff Kamys for all his efforts and thanks to Jason Holmes for sponsoring the Beer Garden. Furniture has been rented for the event, sponsored by Holmes/Burrell.
- We are anticipating 240-250 dinners.

8. Social Tennis Committee (Minutes attached.)

- **BOARD ACTION:** Confirm new date for Calcutta due to conflicts with USTA on Aug. 12, 13. New date: September 14 for the Auction Party and Sept 16 and 17 for Calcutta Play. M/S/A 7-0.
- **BOARD ACTION:** Add Margaret Bauthier to the Social Tennis Committee M/S/A 7-0.

9. Entertainment Committee – No Meeting Notes.

10. Membership Committee – Membership and Member chart attached.

- New Membership Packet – Each board member was given a copy of the membership packet that will be handed out at the Tournament this weekend. Kudos to Jeff Kamys and Jules Lennon for such impressive marketing materials.
- A Special Offer was extended for Memorial weekend memberships. Extensive discussion occurred. Jeff Kamys wanted the Initiation fee to be waived for people who are currently members of other clubs, until such time as the member drops membership in his current club. The member would then pay the initiation fee for MTC. The Board voted as follows: a special offer for the Memorial Weekend Championships May 26-29, which would be a limited time offer for the weekend. Regular monthly dues for a 12 month commitment with the Initiation Fee deferred for 24 months and paid in installments or at the end of the 24 months. M/S/A 7-0. This offer applies to any person wanting to join the club and is not limited to members of other private clubs.

Meeting adjourned at 8:00 p.m.

Respectfully submitted,
Joan Corbett, Secretary