MTC Board Minutes 4/27/2017 Reported by Emily Birkenseer

Following an Executive Session held at the Library at the Church adjacent to the Club, the Board reconvened at the club.

The meeting was called to order by Marty at 8:00PM. Directors present were Aric Clark, Maureen Tierney, Rich Hoffman, Lisa Cush, John Honey, Liz Collins, Marty Marks and Emily Birkenseer. Also attending was Peggy Hodel. Joan Corbett was absent

Finance Committee Report, given by Peggy Hodel:

- 1. There is continued concern about the large kitchen losses that continue to accrue. There was considerable discussion by the entire board about ways to stem these losses. There was also concern expressed as to how the kitchen losses might affect any upcoming repairs/capital improvements.
- 2. Current membership number is 287 (as of 4/27/17). The target number is at least 300 310. Again, there is concern that the low membership numbers are negatively effecting MTC's finances.
- 3. There was a brief discussion about the new deck at Court 6. Several board members questioned whether there is a formal bid process for large capital improvements and if those procedure were followed.

Technology Committee Report, given by Aric Clark:

- 1. Aric proposed putting a big screen display on the front entrance wall that mimics the IPad display at the front desk. Estimated costs would be between \$1000-\$2000. The board voted to install the display. The vote on this was 8-0 (with Joan Corbett being absent and so not voting).
- 2. POS system. Aric reported that the previous board approved investigating this possibility going forward. The committee has narrowed the systems down to three candidates. Two are POS systems

only, one is a club wide software (Club Soft) that would also function as a database, etc. The technology committee will continue to evaluate these options. Aric noted that for the Grand Prix and Districts in August we will be using a credit card machine to hopefully increase food/beverage sales.

Social Tennis Committee Report:

- 1. Larry Levine has been added to that committee.
- 2. Calcutta is being rescheduled due to 40+ USTA Mixed sectionals. Date to be determined at next board meeting.

Entertainment Committee Report:

Nothing reported

Tennis Committee Report, given by Marty:

- 1. Grand Prix Planning is going very well. Jeff Kamys has raised over \$6000 and counting in sponsorships. The new logo design is out and being very well received and registration is filling up as well.
- 2. Marin Academy reached out to Marty and wanted to discuss spreading their \$20K donation over 5 years. Marty pushed back on this idea to them and the board agreed that he should continue to insist on the lump sum format.

House and Grounds Report, giving by John Honey:

- 1. The back deck is going forward and will be ready in time for the Grand Prix.
- 2. The light project and court painting is also moving forward. Lights on courts 1,2,3 will be done Friday. Courts 8 and 9 done next week. John Honey and Jeff Kent are spear heading that.

- 3. There was a water main break last Thursday that was repaired when it was noticed. The club was without water for approximately 9 hours.
- 4. There was discussion about what kind of discretion the GM and house and grounds has to fix things like a water main break, tree trimming, safety hazards, etc. and it was determined that health and safety issues differ from large capital improvements that need board approval.
- 5. There was continued discussion about the men's locker room and making small improvements going forward and revisiting larger changes based on the architectural review and budget.

General Discussion:

- 1. Marty suggested we start doing more marketing going forward. There was general discussion about a marketing committee, no decisions were reached.
- 2. There was discussion about moving our board meetings to the church behind the club as it was nice and quiet for the executive session/GM interviews. This was well received with the caveat that the membership is informed of the change as general board meetings are open to all members to attend.

Repectfully submitted

Emily Birkinseer Acting Secretary