

MARIN TENNIS CLUB
MINUTES OF THE BOARD OF DIRECTOR'S MEETING
Thursday, Mar. 23, 2017

President Marty Marks called the meeting to order at 6:01 pm.

Directors Present: Emily Birkenseer, Aric Clark, Liz Collins, Joan Corbett, Lisa Cush, Kevin Knee, Marty Marks, Maureen Tierney.

Also Present: GM Chris Ventris

Directors Absent: Richard Hoffman

APPROVAL OF MINUTES

- **ACTION:** Approval of minutes from Feb. 23, 2017. M/S/A (8-0).

NEW BUSINESS

- **ACTING GM** – Marty Marks advised that he would serve as Acting General Manager until the Board of Directors (BOD) hires a new General Manager. GM Chris Ventris was thanked for his service and a gift (ceramic bowl), card, and cake were presented to him. His last day will be at the end of the month. Chris was excused from the meeting.
- **General Manger's Report** – Marty reviewed a few of the items on the attached General Manager's Report.
- **Marin Academy (MA).** In light of MAs' generous donation of \$20,000 to the upper court viewing area and lighting improvement project, the club agrees as follows: it is the intent of the club to continue to renew the annual court rental arrangement with MA year on year. In addition, it is agreed that the rental for the period 2017 through 2026 will be based on the current 2016 annual rate of \$8,700 which will be escalated annually by the same percentage amount that MA increases its tuition fees each year, this in accordance with prior practice. For each of the boys and girls seasons, MA is invited to arrange two evening tennis activities under the lights at no additional fee. In addition, the club will include an acknowledgement in the upper deck concrete pad recognizing MA's generous donation.

DINNER BREAK

OLD BUSINESS

Café & Bar Updates:

- Café staff changes were rescinded and operations will continue seven days a week for the time being. Kitchen staff agreed to stay on indefinitely. Evening Café Manager and Bartender positions were posted. However we have put a hold on the addition of an Evening Café Manager but progressing with a bartender position.
- In order to move forward to add evening hours, Marty said a business plan was needed. Joan volunteered to work as a liaison with the task force and obtain financial information and a plan developed by the Task Force. She will meet with Mick, and include others on task force (including Mauricio), as needed.

Website & Technology Task Force Updates – Aric Clark

- Point of Sale – Aric said it might be possible to get a limited version up and running within six months, which would be a good start to track inventory.
- Currently testing playgroups on the website, which is fully automated. Members register online to play, and one person does matching.
- Aric says we could easily put directory on line if members update their profile, which would be the source of information. We would still need a paper directory, however.
- A large TV screen will be put on the wall, which can broadcast club photos and information.

Finance Committee - (Financials + GM Report attached)

- New loan documents were executed and delivered to Bank of Marin on 3/21/17.

House and Grounds Committee (No meeting this month)

- Post and rail repainting completed on court 1, in process court 2.
- H&G looking to modify blue/green color combination for court surface for better durability.
- Contract signed and deposit paid for LED light project. LEDs for courts 1,2,3,8&9 to be installed in about 3 weeks

Tennis Committee (Minutes attached).

- **Board Actions** – The committee recommended that the BOD approve “under 18” as the age for juniors for the purpose of tennis court usage rules. It was previously stated to be under 26 years. It was moved, seconded, and approved that the age would be “**under 16**” for juniors for the purpose of tennis court usage rules. (M/S/A 8-0). Board members felt our high school members should have similar usage rules as adults, given the maturity and skill of our junior members.

Social Tennis Committee (Minutes Attached).

- **Board Actions** - Approve the addition of Deniz Ince to the committee. (M/S/A 8-0).

Entertainment Committee (No Meeting this month).

- **No Board Actions.**

Membership Committee (Minutes and Member Chart attached).

- **Board Action** - A recommendation to approve accepting all potential new members into the non-proprietary program with no initiation fee upfront was deferred to the next meeting.

Next Meeting scheduled for **Thursday, April 27, 2017 @ 6:00 pm.**

The meeting was adjourned at 8:10 p.m.

Respectfully submitted,

Joan Corbett, Secretary